

Arribatec.

\ Annual report 2022 .



\ We simplify complexity .

We create and take care of your business opportunities by connecting people, processes and systems. Our technology and competence give you time to focus on what's important.



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Arribatec at a glance .

Our results



Recurring of
total revenue

35%



Organic growth

11.2%



Number of clients

1 780

Our people



Employees

353

Average age

40 years

Nationalities

29



Overall job
satisfaction score

7.4 (out of 10)

More about us

-
- Listed on Oslo Stock Exchange
 - 60+ Software and solution offerings
 - Key partnerships:
Unit4, QualiWare, Hypergene, Rambase, Microsoft, CatalystOne, Pagero, PowerBI
 - 40% of business outside of Norway
 - 16 offices around the globe
 - 35% women, 65% men
 - Main industries:
Governmental, Higher education, Research, Health, Energy and oil & Gas, Bank & Finance, Shipping, Hospitality, Engineering and construction, Non-profits

\ Highlights of the year .

- Aligned with strategy from the past acquisitions we have professionalised the Group by integrating and coordinating the business across geography and Business Areas in the Group
- We build enduring relationships with businesses based on our understanding of their needs
- Business Development and sales force has been significantly developed and increased
- Arribatec Cloud was ISO27001 certified in March. This ensures deliveries with a high degree of security and quality
- We have won contracts with large corporations like Backe group and Hære Isaksen, FTI Consulting Inc, Gassco, Repsol, Thon hotel chain
- After having restructured the Business Area Marine during 2022, the BA sold part of its IP portfolio and will focus on the asset management software, InfoShip

Key figures .

Revenue

505 MNOK

Gross profit

390 MNOK

Revenue growth y/y

22.0%

EBITDA margin

(6.8%)

Key consolidated figures and ratios

		Full year 2022	Full year 2021
Revenue	TNOK	504 968	413 938
Gross profit	TNOK	389 934	321 079
EBITDA	TNOK	(34 107)	(6 800)
Adjusted EBITDA	TNOK	(25 090)	(1 601)
Operating profit/(loss), EBIT	TNOK	(90 339)	(49 770)
Net profit/(loss)	TNOK	(83 393)	(48 858)
Revenue growth y/y for the quarter/full year	%	22.0%	168.7%
Gross profit margin	%	77.2%	77.6%
EBITDA margin	%	(6.8%)	(1.6%)
Adjusted EBITDA margin	%	(5.0%)	(0.4%)
Earnings per share	NOK	(0.13)	(0.10)
Cash at end of period	TNOK	40 449	43 758
Equity	TNOK	281 927	316 506
Equity ratio	%	54.7%	57.3%
Price per share at end of reporting period	NOK	0.369	1.180
FTEs (own employees)	Number	353	374
No. of outstanding shares, beg. of period	Number	584 903 064	418 583 331
New shares issued	Number	105 670 153	166 319 733
No. of outstanding shares, end of period	Number	690 573 217	584 903 064
Average number of shares, year to date	Number	658 988 513	489 277 730

Letter from the CEO

\ A year of building common structures .

Reflecting on the past year in Arribatec, we are proud to share our progress, milestones and developments. In addition to an increase in organic growth, 2022 has been a transformative year for Arribatec. We have invested significant amount of time and resources on building structure, processes, policies and tools in order to better prepare the group for profitable growth in the coming years.

The ongoing pressure on companies globally to automate, improve, and create value has during 2022 created significant opportunities for organic growth for Arribatec.

We have been winning contracts across all our business areas with a broader selection of products and services. The holistic product offerings and our expertise we now have in our group differentiate us in the market, as we offer a unique mix of consulting, management systems and cloud services like no other provider can, and this drove a 22% revenue growth for the group for 2022.



Prepared for profitable growth sustainable in the long run

To prepare for accelerated growth, we have spent the past year on strategic initiatives, taking action where we were subpar and adjusting our organisation. This included resizing BA Marine, selling a part of our IP, Infoship Performance; resizing and moving our software development activities from Poland to Norway and finalizing the core products for Hospitality.

As a result, we are now well-equipped to grow further, and we have already experienced the synergies from great collaborations and joint processes across our business areas. This has created new opportunities that we could only seize as a group.

All internal processes and systems in place

Internally, we have achieved several milestones that have been critical to position ourselves for continued success. This includes implementing Business Process Management (BPM) and Enterprise Resource Planning (ERP) systems and several extensive security-, risks- and compliance projects. Everything was implemented by use of internal resources, and the teams involved have done a fantastic job simplifying our organisational structure, streamlining our daily operations and securing compliance.

We moved in to a new group head office in Oslo in early 2022, creating an inclusive and inspiring environment that connects all our business areas to a united group. The move has brought all our teams and business areas together under one roof, allowing us to work more collaboratively and take advantage of the group's broad expertise.

Bold promise and disruption

We always had a holistic and client-centric approach, putting the needs of our clients at the forefront of everything we do. 2022 was the year we made a bold promise to all our clients and

partners; as problem solvers, we streamline our client's processes and systems - making them as efficient as possible with lasting results.

This has resulted in a new tagline that reflects our commitment to simplifying complexity. Our new tagline, "We simplify complexity", represents our determination to provide simplified solutions that solve complex business challenges.

Looking ahead, we are excited about the opportunities that await. New technology and advances in AI represent significant opportunities for Arribatec. I am of the firm belief that we are well positioned to take advantage of the opportunities these inevitable changes represent for the entire globe. We remain committed to simplifying complexity and providing end-to-end solutions to complex business challenges. We will continue to prioritise sustainability, social responsibility, and innovation in everything we do.

Sincerely,



Geir Johansen

CEO of Arribatec Group

Arribatec vision and values .

“We simplify complexity”.

Arribatec deliver a wide range of products and services to various industries worldwide. The vision “We simplify complexity” is the driving force behind everything we do. Every employee is dedicated to deliver effective and tailored solutions and services that help clients navigate complex challenges and achieve their goals with greater ease.

Responsibility

We take responsibility

Our willingness to take responsibility sets us apart. As a group we are authentic, reliable and loyal. We keep our word and own the decisions and actions we take. This is because we understand that we are accountable for our shared impact and results.

Integrity

We act with integrity

Integrity is part of our group DNA. We treat our customers, colleagues and partners with respect, professionalism and good intentions, as we believe that this foster trust and long-lasting relationships. We stay true to our group and our shared values even when nobody is watching, as we believe it is the right thing to do.



Service-minded

We are service-minded

We understand that we are only as successful as our external and internal customers. Hence, we listen, work hard to understand the customers’ needs and strive to deliver above their expectations.

Empower

We empower those around us

We have the motivation and confidence to empower those around us. We do so by showing interest, actively sharing our knowledge and giving our customers, colleagues and partners the opportunity to develop and grow. By doing so, we lift each other up.

The values are recognized as the RISE culture in Arribatec.

\ Shareholder information .

The Group's total capitalisation at 31 December 2022 was NOK 254 million, based on a closing share price of that day of NOK 0.37.

Dividend policy

Arribatec is growing fast, both organically and through M&A activities. Both these avenues for growth require liquidity and availability of sufficient funding as well as a healthy equity ratio. While the group is in an expansion phase, the Board is not planning for regular dividends to be paid to the shareholders. There has not been given, nor proposed to give, a mandate to the Board of Directors to approve a distribution of dividends.

Shares and share capital

31 December 2022, Arribatec Group ASA had 690 573 217 ordinary shares outstanding with a par value of NOK 0.28 per share (see [Note 25](#) to the financial statement). The company has one share class, with each share conferring equal dividend rights and votes. On 31 December 2022 the company had 5 483 shareholders.

Listing

The Company's shares are quoted and traded in NOK at the Oslo Stock Exchange (Ticker: ARR). The shares are registered in the Norwegian Central Securities Depository (VPS), with Nordea Issuer Service Registrar. The shares carry the security number ISIN NO0012861667.

Principal shareholders

The 20 largest shareholders of Arribatec are predominantly Norwegian investors. A table of these shareholders is included in this chapter.

Investor relations

Arribatec will maintain an open dialogue with the capital market. Regular information is therefore published through the annual report, interim reports and presentations and stock exchange announcements. The company distributes all information relevant to the share price to Oslo Børs. Such information is distributed without delay and simultaneously to

the capital market and media and published on the company website. The CEO and CFO are responsible for the company's investor relations activities and for all communication with the capital markets. All information is communicated within the framework established by security and accounting legislation and rules and regulations of Oslo Børs. All information regarding Arribatec is available on the company's website at www.tribatec.com.

Annual General Meeting

The annual general meeting of Arribatec is normally held in May each year. Written notice and additional relevant material are sent to all shareholders individually or to their custodian bank at least three weeks before the AGM is to take place. The notice is also made available on the company's website. Shareholders are encouraged to participate and to vote at the AGM. To vote, the shareholder must either be physically present or be represented by a proxy.

20 largest shareholders at 22 March 2023

	Holding	Stake
FERNCLIFF LISTED DAI AS	16 655 404	24.1%
TITAN VENTURE AS	2 810 000	4.1%
ARRIBA INVEST AS	2 660 000	3.9%
DALLAS ASSET MANAGEMENT AS	2 467 200	3.6%
JOAR AARENES	2 411 185	3.5%
SRK CONSULTING AS	1 780 947	2.6%
NORDNET BANK AB	1 776 113	2.6%
ERIK SKAAR OPDAL	1 695 200	2.5%
TORSTEIN INGVALD TVENGE	1 320 000	1.9%
TRUDE HALVORSEN	1 079 789	1.6%
HANEKAMB INVEST AS	1 055 347	1.5%
DATUM AS	854 291	1.2%
MIDDELBOE AS	701 115	1.0%
NORSK REGNESENTRAL	677 074	1.0%
DANSKE BANK A/S	612 711	0.9%
LARS HUGO BRAADLAND OLSEN	574 850	0.8%
LCS AS	551 801	0.8%
JAN ARNE CHRISTENSEN	515 675	0.7%
VALSET INVEST AS	450 000	0.7%
MUHLBRADT EIENDOM AS	412 180	0.6%
Total 20 largest shareholders	41 060 882	59.5%
Other shareholders	27 996 440	40.5%
Total	69 057 322	100.0%

Geographic residence Shareholders as registered in VPS on 22 March 2023

Country	Holding	Stake
Norway	64 845 025	93.9%
Sweden	2 126 382	3.1%
Denmark	732 304	1.1%
Belgium	338 108	0.5%
United Kingdom	298 557	0.4%
Other	716 946	1.0%
Total	69 057 322	100.0%

Ownership structure by size of holding as registered in VPS on 22 March 2023

Number of shareholders	Number of shares	Holding	Stake
11	>1 000 000	35 711 185	51.7%
73	100 001-1 000 000	18 417 662	26.7%
355	10 001-100 000	10 440 560	15.1%
234	5 001-10 000	1 777 947	2.6%
810	1 001-5 000	2 104 659	3.0%
3 925	1-1 000	601 309	0.9%
5 408	5 408 Total	69 057 322	100.0%

\ Code of Conduct .



Basic Human Rights –fairness and safe work environment

Arribatec ensures that employees perform as well as the company's business conduct are being performed in a way that secures the human rights as described in UN's universal "Declaration of Human Rights". One of the main topics in the declaration describes the right to express one's own convictions, opinions and concerns in good faith and without retaliation.

Employee's rights and duties

Arribatec ensures that all employees have work and employment relations that comply with the current laws and regulations. Employees shall receive an Employment Agreement ahead of his/her start of the employment. In most countries in which Arribatec is operating, the Employment Agreement shall reflect a description of his/hers role and responsibilities, work location, working hours, vacation and compensation elements. Employees shall adhere to his/her Employment Agreement. Employment Agreements include reference to the employing company's policies as well as the respective country's laws and regulations covering working conditions. Employees have the right to be a member of a union as applicable to the country of employment.

Health, Environment and Safety

Arribatec ensures that the company represents a safe workplace, a good working environment as well as do the up most to secure the health and security of the employees. The employees shall contribute to the co-worker's rights at the workplace, as well as a fair treatment by the peers.

Any unacceptable event or incident will be analysed by the company, with the aim to resolve the situation within a reasonable period.

Protection of Personal Data

Arribatec respects and secures the employee's privacy and personal information at all time. The company will abide by the Personal Data Protection described in the GDPR regulations. Arribatec ensures that a Data Protection Agreement with customers, partners or other relevant parties is entered when applicable. Reference is made to the GDPR guidelines for the company. GDPR regulations applies to countries within EU, and other countries adhering to EU regulations.

Conflict of interest

Employees within Arribatec shall not seek personal interests affecting customers' or partners' decisions and/or actions and resulting in financial gain or obtaining other services for the employee representing a conflict of interest. Further description of behavior to avoid conflict of interest is described per country, if applicable.

Gifts and representation

Employees in Arribatec will not offer nor receive any gifts, services, or representation. Gift of symbolic value can be given and/or received from business associates when appropriate.

Competition

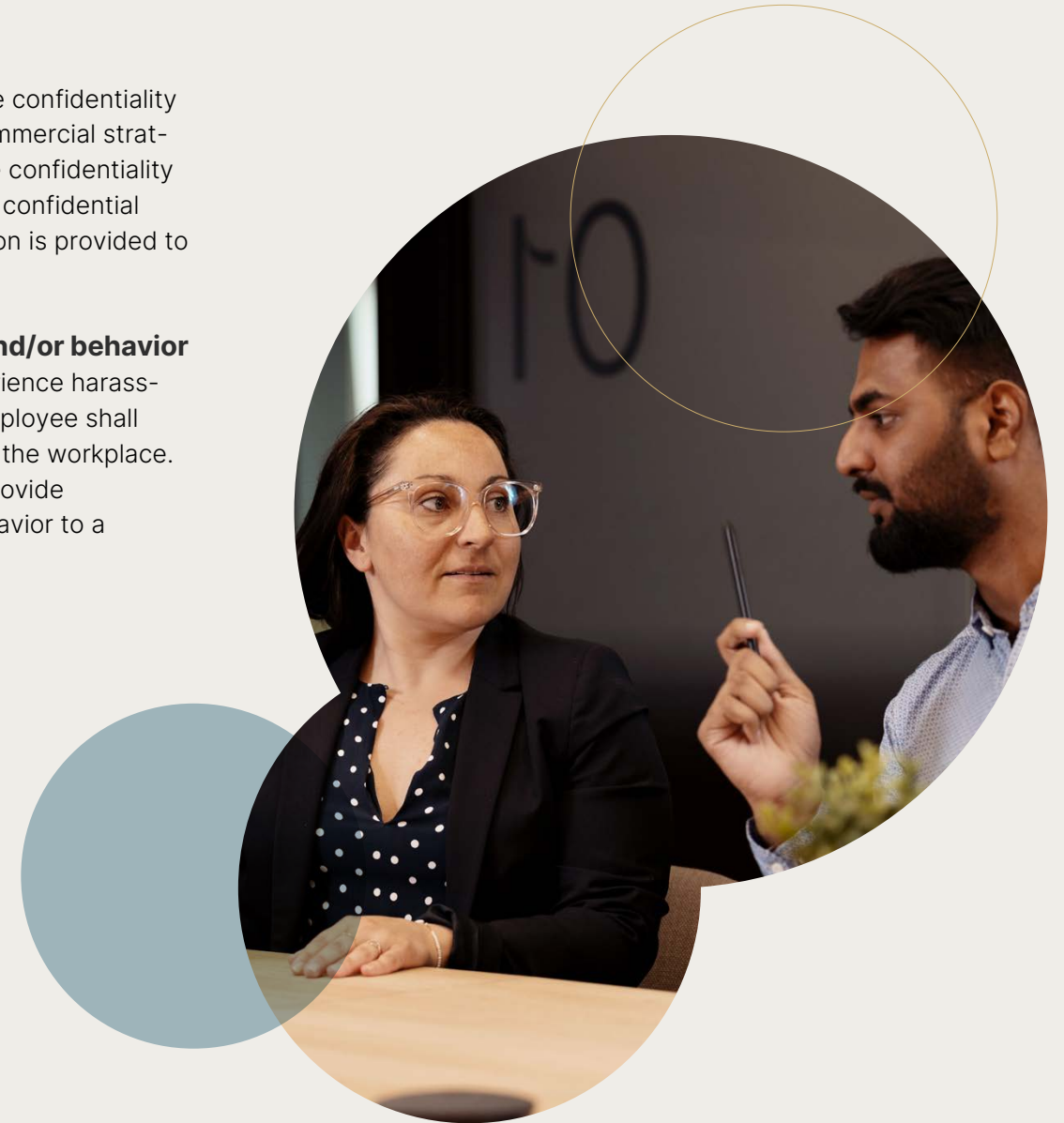
Employees in Arribatec will conduct activities in the commercial area in an ethical and a professional way. This behavior also applies in situations where the company experience competition. Employees shall aim to avoid contact with entities understood to operate in an unethical way. Adherence to laws and regulations regarding competition is part of the Code of Conduct within Arribatec.

Handling of information

Employees in Arribatec have the duty to secure confidentiality of all types of information about Arribatec's commercial strategies, business plans- and activities. The same confidentiality applies to handling of customers' and partners' confidential information when knowledge of such information is provided to an employee of Arribatec.

Notification of unacceptable situations and/or behavior

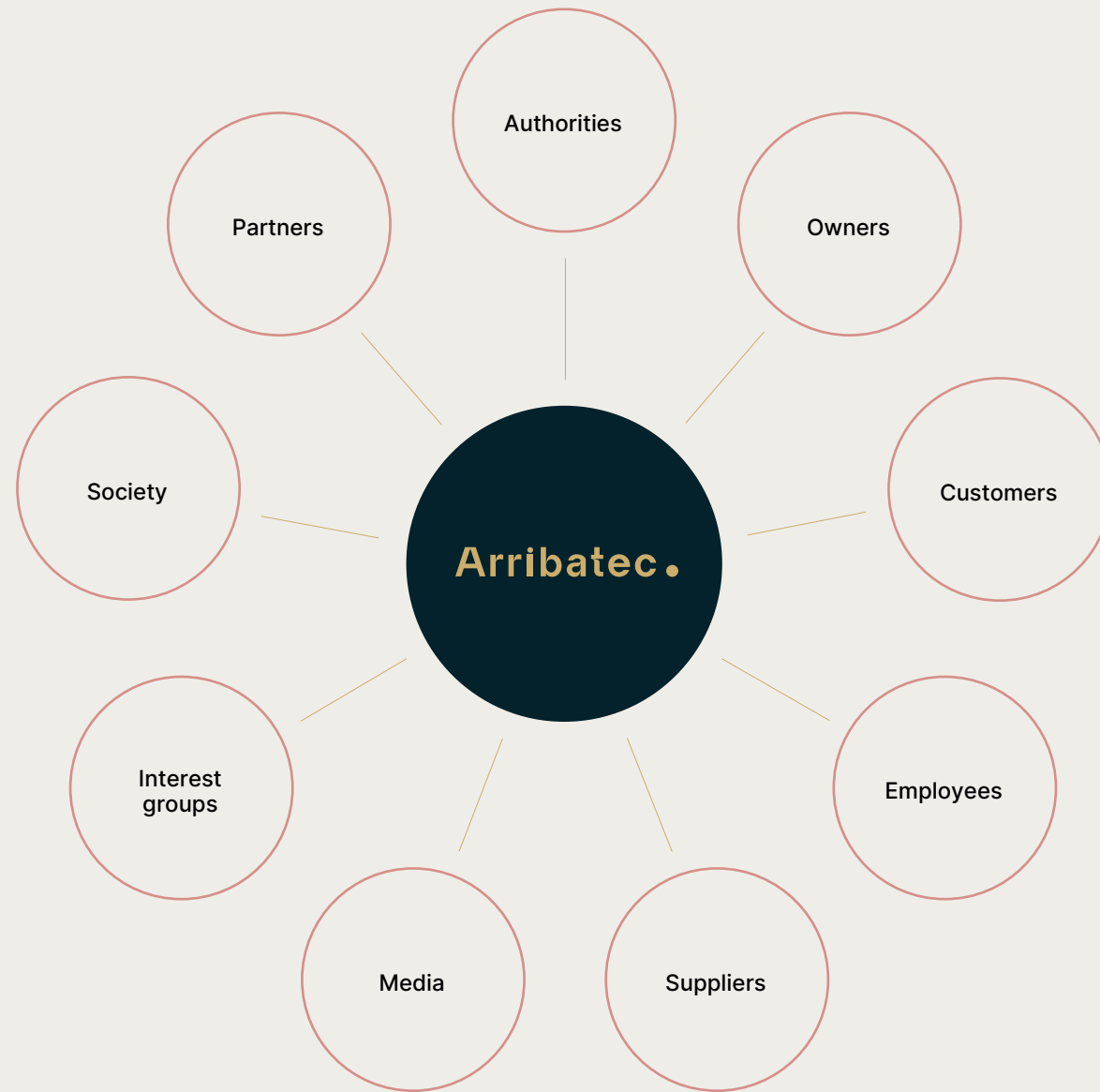
Arribatec ensures that employees do not experience harassment and/or discrimination. Each and every employee shall show respect and integrity in all interactions in the workplace. Employees within Arribatec have the right to provide information about unacceptable situations/behavior to a representative of choice within the company.



Environment, Social and Governance .

This section provides an overview of Arribatec's Environmental, Social, and Governance (ESG) practices over the past year and the plans for ESG. Arribatec believe that integrating ESG considerations into the business operations is crucial for creating long-term value for the stakeholders and for building a sustainable future.





Arribatec aims to provide transparency and accountability to the stakeholders, and recognize the importance of ESG practices in today's business landscape. Arribatec is committed to being a responsible and sustainable company.

The ESG initiatives shall not only benefit the environment and society, but also contribute to the financial performance and long-term success. By integrating ESG practices into the decision-making processes and daily operations, Arribatec aim to minimize the environmental footprint, foster a diverse and inclusive workplace culture, and maintain high ethical standards.

Arribatec will continue improving our ESG practices and taking our role in creating positive social and environmental impact

Geir Johansen, CEO

As a comparatively young company that has undergone several mergers and acquisitions in the last two years, the primary objective has been to harmonize and integrate the working practices with the principles of ESG and at the same time remain committed to upholding the ESG responsibilities in the ongoing operations.

The main tasks in 2022 have been to:

1. Identify the relevant ESG topics
2. Conducting benchmark
3. Identifying material topics and conducting SWOT analysis
4. Setting the appropriate targets and ambitions
5. Establish roadmap leading to the ESG targets
6. Finalizing the ESG strategy and incorporate this in the corporate strategy
7. Establish baseline for the ESG performance

Our ESG strategy statement

At Arribatec we take ownership of the complete service we provide and responsibility for our own impact on the environment, the society, and the economy throughout our value chain. ESG is incorporated into our business strategy and processes and reflected in our values. We strive to manifest our values and show our commitment to ESG in everything we do. We consider ESG and our values to be mutually reinforcing.

We take responsibility in reducing our environmental footprint and caring for our employees and clients. We act with integrity in all business practices and internal processes. We are service minded in offering our clients the best products and competence and our employees with the best development opportunities. We empower our employees, clients, and business partners to act in the best interest of the planet and society.

Arribatec has identified eight priority areas within ESG that guide the operational decision making, as well as the product and service offerings. These priority areas drive how we work with the value chain.

Environment

- Our aim is to become carbon neutral by 2030
- We aim to ensure 100% reuse and recycling rate of electronic waste by 2026

Social

- We have a strong focus on ESG competence building among our employees and across the group
- Our employees are our main asset. We want our employees to thrive at work and we aim to be recognized as an employer by choice, placing our people at the heart of everything we do
- We aim for our employees to find meaning in what they do and to develop their skills and abilities

Governance

- We aim to influence and support our business partners and clients to maintain high standards of ESG
- Ethical business conduct is at the highest priority in Arribatec. We have zero tolerance for corruption and unethical behaviour
- We aim to ensure high-level protection of our customer and employee data

Each of the eight priority areas has been given concrete objectives and actions making sure Arribatec act and deliver in accordance.

ESG performance

Achieving the goals and objectives is impossible without measuring the starting point and tracking the progress. In 2022, the focus has been on establishing the baseline and defining the appropriate targets. To ensure consistency and avoid fragmentation in the efforts, Arribatec has opted to use the GRI standards to report on the ESG performance. This includes implementing common processes for collecting data, reporting, monitoring performance, and taking appropriate action where needed. The following three subsections will elaborate on the work Arribatec has undertaken and the performance.

Environment

The ongoing effects of climate change become increasingly evident each year, making it one of the most pressing challenges of our era. As a multinational organisation with operations in close to 30 countries, Arribatec is dedicated to fulfilling the responsibility in addressing climate change and minimizing the emissions intensity as the group continue to grow.

Energy

The operations produce the following emissions based on the GHG emission standard; scope 1 and 2. Arribatec has ESG- reporters (supervisors) located at every office with key responsibility to report annually on all metrics.

Scope 1 emissions:

2 781 tonnes CO₂e

Scope 1 emissions are direct greenhouse (GHG) emissions that occur from sources that are controlled or owned by Arribatec (e.g., emissions associated with fuel combustion in boilers, furnaces, vehicles).

Scope 2 emissions:

167 438 tonnes CO₂e

Scope 2 emissions are indirect GHG emissions associated with the purchase of electricity, steam, heat, or cooling. Although scope 2 emissions physically occur at the facility where they are generated, they are accounted for in Arribatec’s GHG inventory because they are a result of the organisation’s energy use.

The emission for 2022 will found the baseline for future improvements. The strategy states that Arribatec shall “reduce the emission from direct activities by 30% by 2024 compared to baseline in 2023”. This work has already started.

Energy consumption through own operations

kWh	
Cooling	395 182
Heating	856 358
Electricity renewable	180 828
Electricity non-renewable	399 048

Arribatec has identified where the energy consumption comes from, helping the company identify where the need for improvement is to meet the goal of reducing the emission and ultimately become carbon neutral. Given the locations, most of the energy comes from heating. Arribatec strive to get most of the electricity from renewable energy. As a result, Arribatec has ensured that all the datacentres have green electricity certificates and that the suppliers are chosen based on their environmental performance.

Circular economy

As a first assignment to reuse and recycle 100% of all electronic waste by 2026, Arribatec needed to create the baseline for the e-waste reduction. Equipment disposal closets was launched early in 2022 to many of our offices, making sure all equipment not possible to reuse internally are either recycled or fixed to be reused.

Reused units	150
Recycled units	325
Products in process	251



Social

Arribatec strongly believe that the core strength of the group lies in the day-to-day efforts of the employees, who work tirelessly to grow the business and enable Arribatec to help clients in overcoming their challenges and seizing new opportunities. In other words, the employees are the driving force behind the company, and it is therefore essential to continuously prioritize their needs and aspirations to ensure continued growth. The social impact goes beyond the work Arribatec do for the employees and clients. Arribatec strive to make a positive difference in the communities and the world through charitable initiatives, sponsorships and volunteer work.

Corporate Social Responsibility

Arribatec is committed to be a good corporate citizen and demonstrate integrity and high ethical standards in all its business dealings.

Arribatec's Board of Directors has implemented guidelines for Ethical and Corporate Social Responsibility. The purpose of these guidelines is to create a sound corporate culture and to preserve the integrity of Arribatec by helping employees to promote standards of good business practice. Arribatec's guidelines on Ethical and Social Responsibilities applies to all employees of the Group and to anyone who holds a position of trust in the Group, including members of the boards and consultants acting on behalf of the Group.

The principles and standards provided therein aim to provide guidance to Arribatec's people for a common platform and to

support Arribatec's vision, core values and principles. These guidelines are instrumental for Arribatec's approach to human rights, fair working environment and equal rights, health and safety, environment, business ethics and anti-corruption.

The Group regularly reviews the guidelines and will continue its ongoing efforts to educate the organisation on the prevailing standards and principles. Arribatec's Ethical and Corporate Social Responsibility Guideline is publicly available on Arribatec's website.

Human rights

Arribatec shall ensure that the company's business conduct is being performed in a way that secures human rights as described in the UN's universal "Declaration of Human Rights". One of the main topics in the declaration describes the right to express one's own convictions, opinions and concerns in good faith and without retaliation.

Working environment

The Group has business contacts of different nationalities and cultures and has built an international mindset for years. Employees are encouraged to treat each other and business contacts with respect and act according to local laws and regulations, as well as to pay attention to local values and norms for social conduct. The Group does not tolerate derogatory treatment of any employee. The Board of Directors and Management seeks to create a working environment that is pleasant, stimulating, safe and beneficial to all employees.

The Group's working environment complies with applicable rules and regulations and the Board of Directors has not found reason to implement any special measures in this respect. Going forward, Arribatec commits to actively continue its work for a safe and nurturing working environment in accordance with applicable rules and regulations.

Equal rights

Arribatec does not accept discrimination on the grounds of race, colour, gender, sexual orientation, age, disability, language, religion, legitimate political or other opinions, national or social origin, property, birth or other status. The Group's facilities are equally well equipped for females and males. The Group complies with Norwegian legal requirements with respect to gender representation in the Board of Directors.

The Board of Directors will continue its efforts to ensure that the principle of equal treatment is carried out in accordance with the adopted policy. Both recruitment of new personnel and professional development for the Group's existing employees will be based on qualifications, achievements and equal opportunities.

Health and Safety

Health and safety are indispensable components of all the Group's activities. All hazards and risks to health and safety must be mitigated when identified. Generally, Arribatec's business involves low risk in the day-to-day activities, without the use of chemicals, heavy machinery or equipment that can



cause damage or injuries. Delivery of Arribatec's services and solutions is sometimes done in cooperation with business partners, which all shall be of good reputation and standing.

Environment

The Group's operations shall always be in accordance with applicable environmental legislation. Arribatec's guidelines on Social and Corporate Responsibility provide that the Group shall always strive for improvements that may reduce its environmental impact. Arribatec does not own or operate manufacturing facilities. Arribatec seeks to limit its resource consumption, prevent unnecessary environmental pollution, including optimising transportation of goods, and manage waste in an environment-friendly and resource-efficient manner.

Business ethics and anti-corruption

The Group's operations depend on the trust of contractual parties, authorities, shareholders, employees and society in general. In order to gain trust, the Group is dependent upon professionalism, expertise and high ethical standards in all aspects of the Group's work. This applies to the way the Group operates and the conduct of everyone associated with the Group. All employees are expected to behave with care, integrity and professionalism and abstain from actions that may weaken confidence in the Group.

The Group's Ethical Guidelines and Corporate Social Responsibility Guidelines contain guidelines on ethical behaviour in business relations and are applicable to all

employees in the Group. These guidelines clearly state that Arribatec has a zero-tolerance policy for any form of corruption or bribery and encourages reporting of suspected misconduct.

The Group's guidelines explicitly govern conflict of interests, gifts and money laundering. No employee may receive benefits for themselves or for others from the Group's business contacts if such benefits are based on the employment relationship. Correspondingly, no one shall give such benefits to the Group's business contacts. Business courtesies of modest value, conforming to normal social customs and not intended for influence, are not considered bribes.

All gifts with an estimated value of more than NOK 1 000 must be reported to the Group's CFO, who will assess whether the relevant gift can be received on a case-by-case basis. Arribatec has to date not been accused of, or involved in, any cases pertaining to any form of corruption or bribery. Arribatec encourages each employee to report on possible censurable incidents.

Arribatec's employees have an obligation to report on criminal activity and on incidents that could endanger life or health. Raising awareness of Arribatec's existing guidelines has been the Group's main action with regard to business ethics and anti-corruption, and the Group will continue such work going forward. Neither the Board of Directors nor management are aware of any breach of the Group's ethical code of conduct.

Work force highlights

Work environment

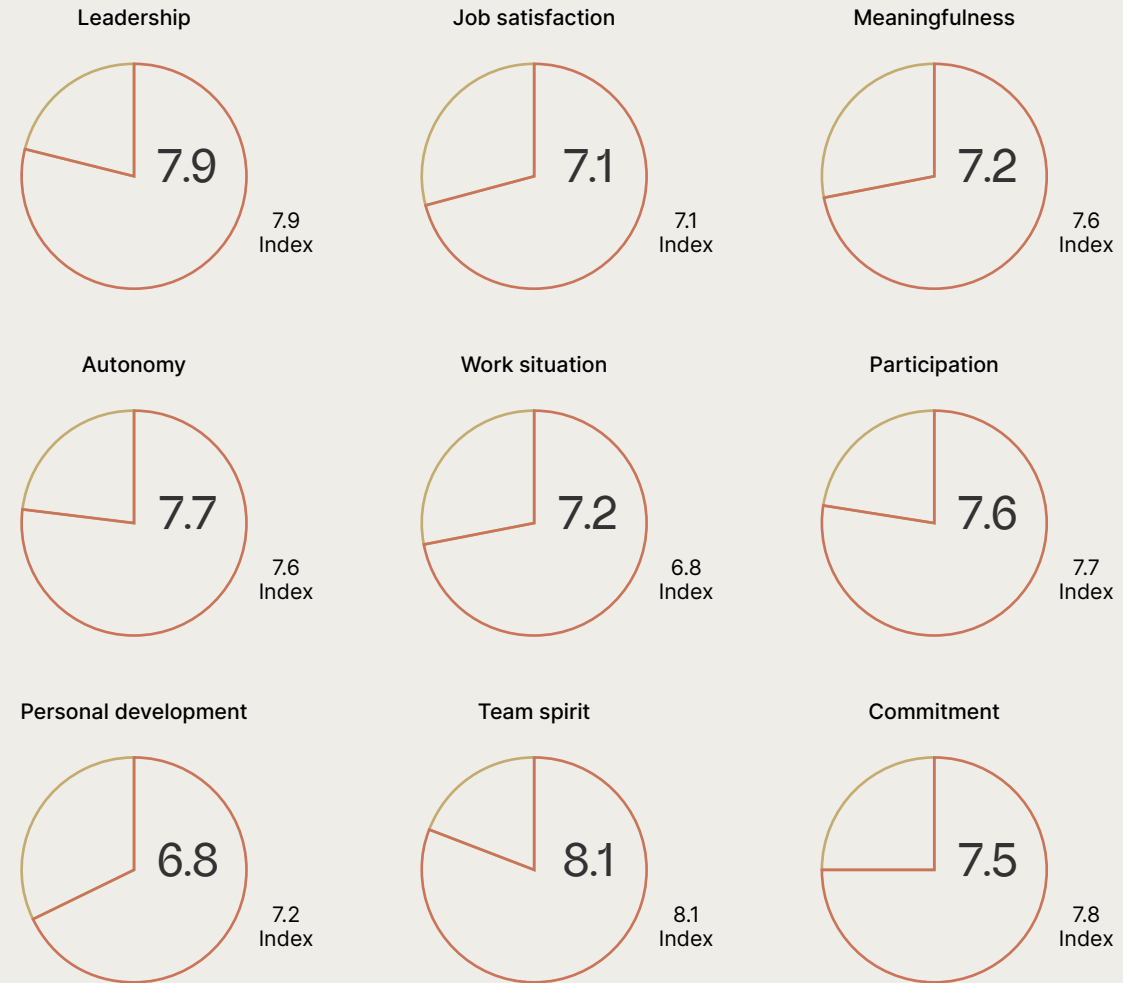
Arribatec run weekly pulse surveys to measure, monitor and follow-up job satisfaction. The weekly survey allows the company to build a healthy and productive culture from the ground up, by listening to the employees and actioning their feedback. Despite the challenging time in the market and the changes Arribatec has gone through the satisfaction numbers on all nine parameters are still around industry index. One of the strategic objectives for 2023 is to score above industry index in all parameters.

Diversity highlights

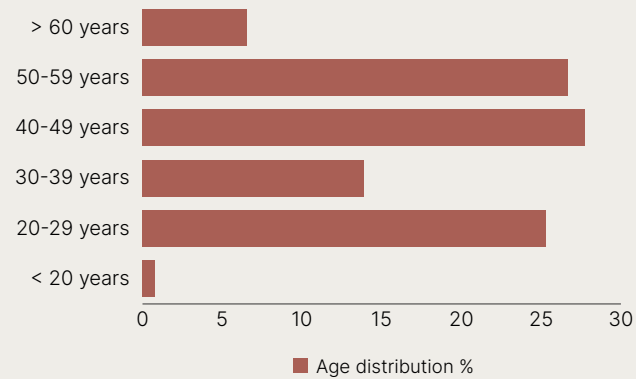
The Group is founded based on senior high-level competence providing the market with the most in depth expertise within its domains, which is reflected in the age distribution. The average age in Arribatec is 40. The youngest employees are apprentices, while the largest age group is between 40-49 years. Arribatec value age diversity and are committed to maintaining a broad range of ages within the workforce, as it creates a more productive and conducive work environment.

To ensure preparedness for any potential organisational changes, Arribatec has performed a succession planning process for all levels within the organisation. This strategic initiative is aimed at identifying and developing potential successors for key positions, with a focus on building a strong talent pipeline that can help maintain continuity and stability even in times of change. By proactively planning

Total 7.4 (business industry index 7.5). Score out of 10.



Age distribution %

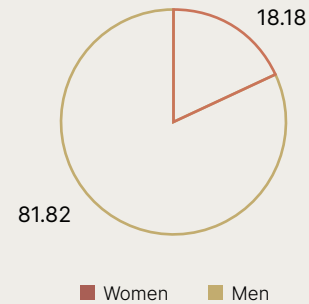


for succession, Arribatec aim to mitigate potential risks and ensure that the right people are in the right roles at the right time.

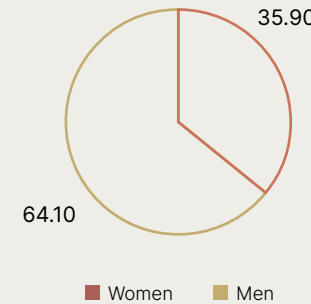
The voluntary turnover rate at Arribatec stands at 8.53%. While the aim is to retain the employees for the long-term, some amount of turnover can be healthy as it brings in new employees with new energy, skills and perspectives. In 2022, Arribatec hired 82 new employees, most of whom were hired as part of the growth strategy, while some were replacements.

Arribatec place great importance on diversity, which is evident from the fact that the work force includes 29 different nationalities.

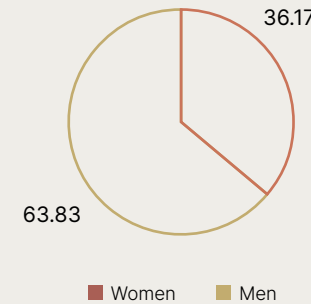
Top management
Per cent



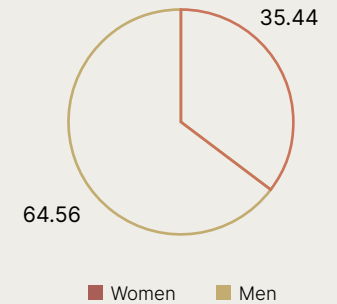
Mid management
Per cent



Employees (non-management employee)
Per cent



In total
Per cent



The gender diversity

The workforce currently has a higher number of men than women. This is not intentional, but rather a result of the companies that has been acquired in recent years and the limited number of women available in the industry. However, Arribatec are encouraged by the fact that the ratio is gradually improving, and are actively working towards achieving a more balanced gender ratio.

Ratio of salary of women to men

- Ratio of salary of women to men (Top Management): 1.01
- Ratio of salary of women to men (Mid Management): 1.22
- Ratio of salary of women to men (Non-Management employee): 0.84

The ratio of women’s salaries to men’s salaries is slightly higher for those in management positions, while it is lower for those in non-management positions. Arribatec regularly monitors this ratio to ensure that no intentional or unintentional discrimination exists. Upon closer examination, it is apparent that the variation in the ratio is influenced by factors such as seniority, competence and skills, educational level, and job position.

Sick leave

Arribatec has a low sick leave percentage of 2.05% of total workdays, which is a privilege. Arribatec recognize the importance of physical and mental health, which is why it is prioritized as a focus area throughout the year. Recently, a mental health campaign was conducted to bring attention to a topic that can be difficult for many to talk about.

Arribatec understand that achieving a work-life balance can be challenging, which is why a system to monitor the number of hours worked by each employee has been implemented to ensure that every employee maintain a healthy balance. Additionally, Arribatec keep a close eye on the results of the weekly pulse survey to identify any negative trends that may contribute to increased sick leave. Various social events take place in different parts of Arribatec to foster a positive work environment, in addition to provide training activities such as trips or gym membership sponsorships to promote physical activity among the employees. As part of the employee benefits program, Arribatec offer insurance and health benefits.

Arribatec do a lot of environmental acts such as installing beehives, planting trees and cleaning beaches. To the right, an example from when the Spanish team planted trees outside Granada.

During 2022, instead of holiday presents to the employees, Arribatec arranged a survey among the employees to decide where donations should be given. As a result, Arribatec gave donations to Children International, Doctors without Borders, Care, International Federation Red Cross and Red Crescent and UNICEF.



Governance

As a professional service and IT company listed on the Oslo Stock Exchange, Oslo Børs, Arribatec aim to maintain the highest standards of governance and accountability, and to ensure that the stakeholders can have confidence in the business practices.

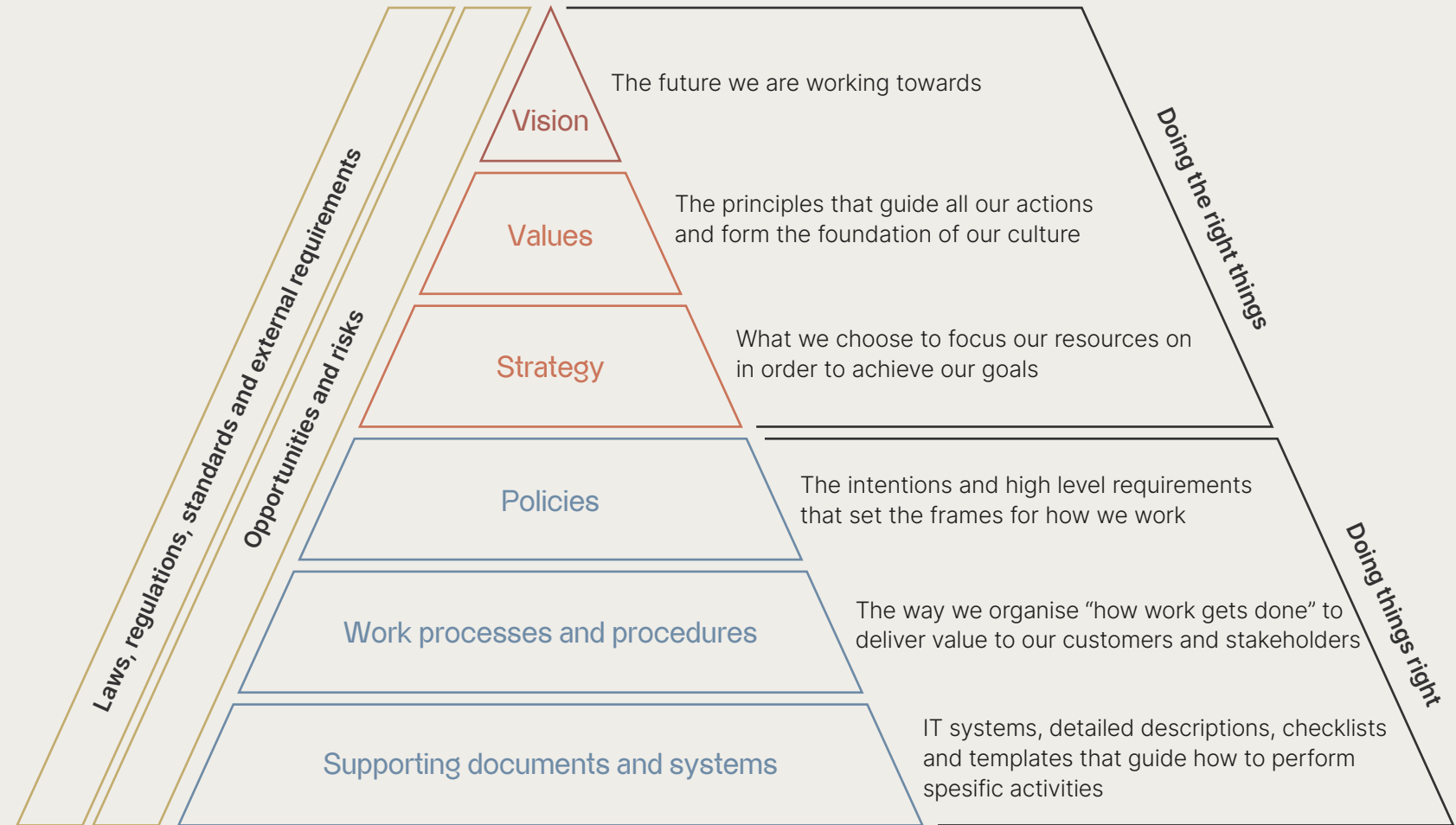
Arribatec do not only have a responsibility to govern its own operations effectively but are also expected to deliver systems and services to the clients at the same standards. The clients and stakeholders rely on Arribatec to provide secure and reliable technology solutions, and Arribatec recognize that the success depends on maintaining their trust.

Authority and governance

The level of authority is stated in the Delegation of authority policy and matrix that state the mandate for each level of the organisation. This ensures decisions are made at the right level, involving the right personnel.

The governance hierarchy model to the right visualizes the governance structure of Arribatec and the management system, ensuring that we do the right things right.

Arribatec has built a robust management system that guides the company in the right direction and ensure that everyone know who does what, when and how. The management system ensure that risk is managed, and that the company operate safe, reliable, efficient, and effective. Commitment and compliance to the management system is a requirement.



Corporate governance

Arribatec are committed to maintaining the highest standards of corporate governance and transparency. The company believe that effective corporate governance is essential for building trust and confidence among the stakeholders, including shareholders, employees, customers, suppliers, and the wider community. See chapter [Corporate Governance Statement](#).

Compliance

A key aspect of the management system involves detailing how Arribatec ensure compliance. The ability to achieve the growth ambitions and maintain the market position hinges entirely on the professionalism and conduct of the employees, as well as the commitment to operating with the utmost ethical standards in accordance with laws and regulations. The Arribatec values, which is referred to as “RISE”, serve as a guiding force for the actions and form the bedrock of the compliance culture. Arribatec has built code of conducts, policies, processes and guidelines making sure the company operate in compliance with applicable laws and regulations. These includes areas such as information security, data privacy, anti-bribery and corruption, environmental sustainability in addition to other areas.

The focus on compliance, operating in accordance with laws and regulations, and upholding high ethical standards extends not only to the internal operations but also to the suppliers, partners and clients.

The suppliers shall comply with the code of conduct, all applicable laws and regulations, contractual obligations, and the terms of the supplier code of conduct. The supplier code of conduct is making sure that every supplier fully respects human rights, do not use child labour, refrain from human trafficking, comply with employment rights in the country in which they operate, respect environmental, health and safety matters and have zero tolerance for corruption. Arribatec screen all existing and new suppliers based on these criterias. See our Supplier code of conduct at www.arribatec.com/investors/supplier-code-of-conduct.

Data privacy and information security

As a group that handles a significant amount of sensitive data and information from multiple clients, data privacy and information security are critical considerations. Arribatec recognize the potential disastrous consequences of a data breach or mishandling of the clients’ data, not only for the clients but for the company and the stakeholders as well.

That is why Arribatec has taken extensive measures to ensure that the company are fully compliant with GDPR regulations and have obtained the ISO27001 certification. The adherence to these frameworks demonstrates the commitment to maintaining the highest standards of data privacy and information security.

Each of the team members has integrated this focus into their work practices, and it is an integral part of the company culture. Arribatec understand the value of the clients’ trust and work hard to earn and maintain it. By prioritizing data privacy and information security, Arribatec can ensure that the clients’ confidential information remains safe and secure, and by that maintaining the reputation as a reliable and trustworthy cloud and service company.

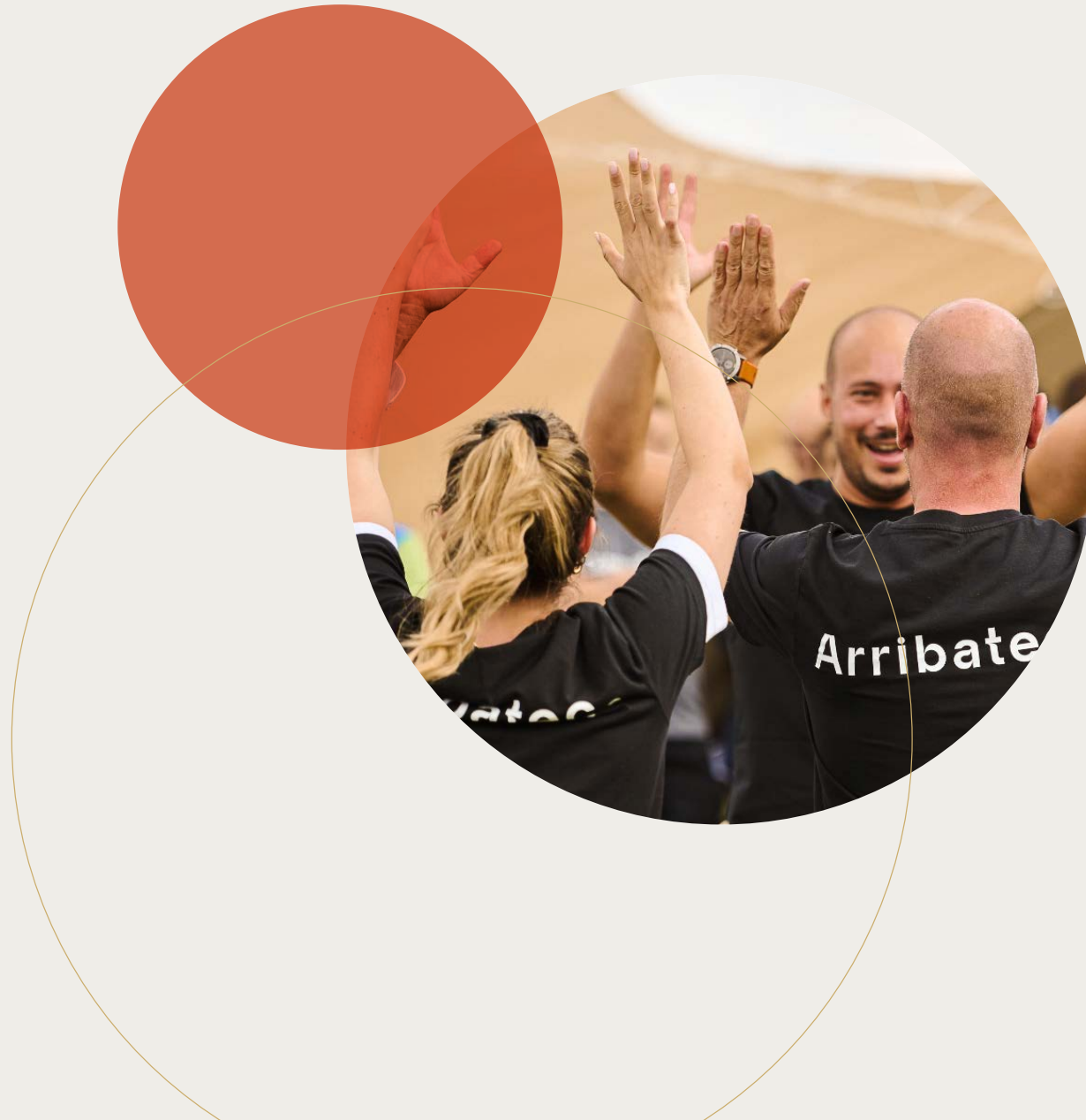
As part of the mandatory onboarding process, all new employees are required to undergo information security training. The employee security handbook and policies are consistently enforced and regularly reviewed in information security meetings, email and intranet reminders, and relevant gatherings. Furthermore, Arribatec undergo regular testing to ensure that the company is not susceptible to any information security breaches.

Final word

In closing, Arribatec are committed to ESG practices and dedicated to build a sustainable future. The company have made significant progress over the past year, building the necessary strategy, processes, and systems to improve the ESG performance. With these building blocks in place, Arribatec are well-positioned to deliver on the ESG targets and ambitions in the years ahead.

Looking at 2023, the biggest effort will be focused on training and developing the employees. Arribatec recognize that the employees are the greatest asset, and by investing in their knowledge and skills, Arribatec can improve the ESG practices across all areas of the business. Necessary training and resources will be provided to the employees to incorporate ESG considerations into the decision-making processes and daily operations. Arribatec will encourage the employees to take an active role in shaping the ESG strategy.

Arribatec remain committed to being a responsible and sustainable company and believe that the ESG practices are integral to our long-term success. Arribatec look forward to continuing the work on ESG and making a positive impact on the environment, society, and the stakeholders.



\ Board of Directors .

Martin Nes

Chairman

Chairman Martin Nes has been CEO of Fernclyff TIH AS since 2010. He holds a law degree from the University of Oslo and also holds a Master of Laws degree from the University of Southampton, England. Prior to joining Fernclyff, he spent several years with the Norwegian law firm Wikborg Rein, working in both the Oslo and London offices, and with the international law firm Evensen & Co. Mr. Nes has extensive corporate experience and is/has been chairman and/or a member of the boards of several listed companies, including SD Standard ETC Plc, Dolphin Drilling AS, Saga Pure ASA, Standard Supply AS, Aqualis ASA, Nickel Mountain Group AB, Self-Storage Group ASA, NEL ASA, and Weifa ASA. He is a Norwegian citizen and resides in Norway. Martin Nes has served the Board of Arribatec Group ASA since February 2020. He is also the chairman of the Audit Committee of Arribatec.

Øystein Stray Spetalen

Board member

Board member Øystein Stray Spetalen is the Chairman and owner of investment firm Fernclyff II TIH AS. He is an independent investor. He has worked in the Kistefos Group as an investment manager, as a corporate advisor in different investment banks, and as a portfolio manager in Gjensidige Forsikring. Mr. Spetalen is a chartered petroleum engineer from NTNU. Mr. Spetalen is a Norwegian citizen and resides in Norway. Øystein Stray Spetalen has served the Board in Arribatec Group ASA since February 2020.

Kristin Hellebust

Board member

Board member Kristin Hellebust is the CCO of Xplora Technologies AS and has previously served several years as CEO of Nordisk Film Shortout AS and as CEO of Storm Studios AS and as a lawyer at Advokatfirmaet Selmer DA. Ms. Hellebust currently serves on the board of several listed companies. She holds a Master of Laws degree from the University of Oslo, an Executive Master of Management program in Financial Strategy from BI Norwegian School of Management, and an Executive MBA from the Norwegian School of Economics. Kristin Hellebust has served the Board of Arribatec Group ASA since October 2020. She is a member of the Audit Committee of Arribatec.

Henrik Lie-Nielsen

Board member

Board member Henrik Lie-Nielsen is an experienced entrepreneur, private investor, leader, and advisor and serves on the board of several companies in Norway and Sweden. He has founded several tech and tech-enabled companies in Norway and has spent most of his career in the intersection between business development and technology in financial services. Mr. Lie Nielsen has studied at Stanford University Graduate School of Business Executive Education and Harvard Business School Executive Education. Henrik Lie-Nielsen has served the Board of Arribatec Group ASA since October 2020. He is a member of the Audit Committee of Arribatec.

Linn Katrine Høie

Board member

Board member Linn Katrine Høie is a specialist in twin transition and has worked with sustainability and digitalisation for more than 20 years. Throughout her career, she has led major technology projects both internationally and in Norway. Linn is an active participant in initiatives for women in tech and works actively for providing sustainability with tangible content, where trust between people is key in any initiative related to value creation. Currently, she is the program manager for the Fauna Experiment owned by Tore Gjedebo and works as an advisor for Innovation Dock in Stavanger. She holds a master's degree in societal safety and risk management, a bachelor's Degree in information science, as well as a specialisation in project management.

\ The Board of Directors' Report .

About Arribatec

Arribatec is a global provider of digital business solutions that streamline complex companies, processes and systems, making them as efficient as possible – with lasting results. With a wide range of backgrounds and expertise, Arribatec offer a unique mix of services and products for your business that you won't find elsewhere.

Arribatec has built the strategy around growth, talents, deliverables and customers. These elements are interdependent and supported by a comprehensive set of strategic objectives and roadmaps to guide our efforts.

The objectives are formulated with the aim of achieving profitable and sustainable growth for the shareholders, as well as attracting, retaining, and developing talents within Arribatec. Additionally, the objectives are expected to ensure effective development, delivery, and support of all our products and services, and ultimately to increase customer engagement and satisfaction.

2022 has marked a significant milestone for Arribatec. Leaving the phase of acquisitions from 2020 and 2021 behind, 2022 was the year of business collaboration including integration

of all businesses on to uniform digitalized platforms across business areas and countries. The wide range of our products and services complement each other, leading to improved outcomes both for our clients and internally.

Arribatec's unique product and service offerings are tailored to help any organisation operate safely, reliably and efficiently. The management systems provide a comprehensive view of an organisation's operations and how things relate to each other, enabling better decision-making and optimisation of way of working. To support this, the ERP solutions act as the core engine of an organisation's business landscape, providing an integrated platform for seamless management. The analytics systems provide insights into complex data, making it easier for organisations to monitor performance and forecast accurately. All products and services can be securely hosted and supported by the Cloud infrastructure and hosting offerings. This ensures that the clients can access their data and systems at all times, without any disruptions or downtime.

In summary, the tailored product and service offerings are designed to help any organisation achieve their goals with ease, by providing them with the necessary tools and support to succeed.



In addition, the experienced consultants offer both advice and delivery services based on clients' unique situations and ambitions. The seamless integration of the enterprise architecture and business management products and services with ERP solutions, analytics, and cloud infrastructure is a testament to the commitment to providing end-to-end solutions for the clients.

Although most of the group's revenue still comes from Norway, Arribatec aims to become a more prominent player outside Norway. The group's focus remains on generating recurring revenue in addition to revenue through consultancy services.

Operation and Segments

Arribatec is divided into five business areas, ref [Note 5](#):

- Enterprise Architecture and Business process management (EA&BPM)
- Cloud services
- Business Services (BizS)
- Marine
- Hospitality

The three largest Business Areas (BA's) are all industry agnostic, meaning the product and services delivered by the BA's, can be sold to any industry, private or public. Cooperation between those three larger BAs; EA&BPM, BizS and Cloud is natural, and they meet the needs of medium- and large-sized mature organisations. They are the three largest BA's both in terms of people and activities and they are considered as the group's horizontals.

Arribatec acquired a start-up that has been further developed and refined during the past two years and represent the Business Area Hospitality. Hospitality has concentrated its efforts on the Nordic market and simultaneously completed the development of the next generation customer experience with self-service/check-in kiosks. In addition to finalizing the product development, Hospitality has forged strategic partnerships with some of the most prominent global players in the hospitality industry. The Arribatec Hospitality brand is gaining recognition in the market, and Hospitality receive weekly requests from companies seeking to be clients or partners. In 2022, Hospitality secured contracts with renowned hotel chains and stand-alone hotels in both Norway and Sweden, with satisfaction scores exceeding industry standards. All these accomplishments bode well for a promising 2023.

Marine deliver its self-developed software delivered to the shipping industry bringing ship owners to a different level of control of their vessels with functions designed to cope with their specific market requirements. Marine underwent an extensive restructuring process during 2022, which included sales of one IP and a further redundancy process scaling down the number of employees by 32. In addition to the restructuring process, Marine focused on maintaining talent and client satisfaction in a market still suffering from the aftermath of the pandemic.

Arribatec has completed its primary integration activities. The group has established organisational structures, processes, and systems that can handle substantially higher volumes.

As a result, Arribatec is beginning to see the fruits of its integration activities from the last eight quarters. Employees are working seamlessly across locations and departments, creating new opportunities for the company. Clients are purchasing more of the group's services and products and more talents apply to our job openings.

Arribatec experience a low churn and a net client growth. Our biggest contracts ever were signed in 2022. Being a part of something larger, with a wide range of offerings, has proven to be highly valued by our clients.

Financial Review

Profit and Loss

Full-year revenue amounted to NOK 505 million for 2022, compared to NOK 414 million in 2021. In 2022, recurring revenue amounted to NOK 184 million, while consulting revenue ended at 298 million and other revenue at NOK 22 million. Divided by region, Norway stands for NOK 305 million, Europe NOK 163 million, and NOK 37 million from America. The relative size within the regions shows a slight increase for Europe and America is stable from 2021 to 2022.

Gross profit was NOK 390 million for the full-year 2022 (NOK 321 million). The margin is slightly lower, 77% against 78% last year. The decreased margin mainly relates to increased costs of goods purchased for resale. Personnel costs were up NOK 66.1 million from NOK 272.7 million in 2021 to NOK 338.8 million in 2022, relating to the growth

of number of employees in 2022. Number of full-time employees decreased from 374 as per 31.12.2021 to 353 as per 31.12.2022. The average number of FTEs was 363 in 2022 compared to 273 in 2021. The decrease mainly stems from the restructuring of the Business area Marine that was finalized in the end of 2022. Other operating costs were NOK 85.2 million (NOK 55.2 million). Depreciation and amortizations amounted to NOK 56 million (NOK 43 million) and included an impairment of NOK 5.6 million relating to own software developed, mainly from discontinued operation in Italy. The net financial result amounted to negative NOK 0.1 million (negative NOK 3.9 million). The net loss for 2022 was NOK 83.4 million compared to a net loss of NOK 48.9 million in 2021.

Financial position

In 2022 Arribatec issued 105.7 million new shares, of which 2 million (0.2 million) relates to the share consideration from the settlement of the acquisition Integra in 2021, while 103.6 million shares related to shares issued in April and June 2022. As of 31 December 2022, total assets were NOK 515 million, compared to 552 million as of 31 December 2021. Intangible assets accounted for NOK 281.2 million (NOK 316.4 million). The intangible assets mainly consist of goodwill, customer relations, and technical software through business combinations.

Other non-current assets were NOK 65.8 million (NOK 58.2 million) including right-to-use assets according to IFRS 16 of NOK 41.7 million (NOK 30.3 million), deferred tax assets of NOK 12.3 million (NOK 9.5 million) and tangible assets of NOK 6.5 million (NOK 7.4 million). Current assets amounted

to NOK 168.3 million (NOK 177.8 million), including accounts receivables of NOK 88.2 million (NOK 88.7 million), contract assets of NOK 16.3 million (NOK 19.5 million) and cash and cash equivalents of NOK 40.5 million (43.8 million). Total interest-bearing debt stood at NOK 33.1 million at the end of 2022 (NOK 37.4 million). Deferred tax liabilities at the end of 2022 were NOK 10.6 million (17.1 million). At the end of the year, 2022 total current liabilities were NOK 153.6 million (NOK 148.5 million). The increase from last year mainly relates to increases in accounts payables of NOK 10.6 million and a decrease of contracts liabilities (deferred revenue) of NOK 5 million. Total equity as per 31 December 2022 was NOK 281.9 million (NOK 316.5 million), corresponding to equity ratio of 54.7% (57.3%).

Cash Flow

Arribatec's cash flow from operating activities in 2022 was negative with NOK 26.8 million, which compares to a negative NOK 26.2 million in 2021. The main effects come from the net change in accounts receivables and payables that had a positive impact of NOK 11.1 million while the positive effect from amortization, depreciation and impairment stood for 56.2 million, together these represent the main difference between Arribatec's operating result and cash flow from operating activities. Net cash flow from investing activities was negative with NOK 6.2 million (NOK 117.1 million). Of this, cash inflow from a sale of intangible assets was NOK 9.3 million, and capitalized purchased software and internal development costs relating to the development of own software solutions were negative by 13.8 million. Net cash flow from financing

was positive by NOK 27.5 million (negative 1.6 million). This mainly relates to proceeds from borrowings shares issued by NOK 51.8 million and instalments paid on the leased assets of NOK 15.9 million in addition to 5.5 million debt repayments. Arribatec had NOK 40.5 million in cash and cash equivalents at the end of the year compared to NOK 43.8 million last year.

Risk profile

Arribatec's regular business activities entail exposure to various types of risk. The group manages such risks proactively, and the board of directors regularly analyses its operations and potential risk factors and takes steps to reduce risk exposure.

Arribatec's results of operations could be negatively affected if the Group cannot adapt, expand or develop its services in response to changes in technology or customer demand. The market for the services offered by the Group is characterized by rapid technological changes, frequent new product introductions, technology enhancements, increasingly sophisticated customer requirements, and evolving industry standards. The Group's future success depends on its ability to continue to provide high-quality consulting services and to develop, market, and implement services and solutions that are attractive, timely, and cost-efficient for its existing and new customers. If the Group fails to keep up with technological changes or to convince customers of the value of its services, intellectual assets, and solutions considering new technologies or new offerings by competitors, the Group's business, results



of operations, financial condition, cash flow and/or prospects could be materially and adversely affected.

Arribatec's activities involve various types of financial risks like credit risk, liquidity risk, currency risk and interest risks. The primary focus of the Group's capital structure is to ensure sufficient free cash to meet its obligations on an ongoing basis and at the same time enable the Group to make strategic actions to grow. Credit relates to the risk that counterparty is unable to settle their obligations under a financial contract or customer contract, leading to a financial loss. As part of the Group's earning model, certain of its customers pay for software and services under a Solution as a Service (SolaaS) arrangement, meaning that the customer is paying a monthly recurring amount for, inter alia, the software and services already provided or to be provided by the Group. As such, these customers' monthly recurring payment obligations also include payment for licenses and software already integrated and implemented, in addition to services related to continuous maintenance and consulting. This in contrast to e.g., Software as a service (SaaS) arrangement, where the customer, in general, pays a lump sum for the initial software integration and implementation, and subsequently only pays for services related to maintenance and consulting services.

Although the Group has opted for this model to ensure some predictable long-term income, the Group is dependent on its

customers having the ability and/or willingness to pay for the software and services already provided or to be provided. Should a certain amount of the customers under the SolaaS arrangement for some reason be prevented from paying the whole or the remaining portion of these fixed monthly payments (e.g., as a result of bankruptcy) during the duration of the contract, the Group's earnings, results of operations and prospects may suffer as a result as it has ultimately taken the cost related to software and services already provided. The risk on existing contracts is considered low as the customers on SolaaS contracts are mainly governmental.

Arribatec conducts its business in currencies other than its functional reporting currency, making its results of operations, financial position, and future prospect vulnerable for currency fluctuations. Because part of the business is conducted in currencies other than its functional reporting currency (NOK), the Group will be exposed to volatility associated with foreign currency exchange rates. Exchange rate fluctuations may affect the Group's financial results through translation of the profit and loss accounts and balance sheets of foreign subsidiaries into NOK. Currency risks may also arise when Group companies enter into transactions that are denominated in other currencies other than their functional currency.

A large part of the Group's balance sheet assets consists of excess values and goodwill. The valuation of those includes

forward-looking information, hereunder estimates, targets, forecasts, plans and similar projected information. Such forward-looking information is based on various assumptions made by the Company and/or third parties. Assumptions are subject to inherent risks as they are assumptions regarding the Company in the future and may prove to be inaccurate or unachievable. Such assumptions cannot be verified. Additionally, forward-looking information is based on current information, estimates, and plans that may be changed within a short period without notice.

Arribatec holds Elite Directors & Officers Liability insurance covering the Directors of the Boards in the listed company and its subsidiaries and the CEO. The insurances cover the liability from claims which may arise from the decisions and actions taken within the scope of their regular duties. The coverage includes financial protection against the consequences of wrongful acts, their personal liability, financial loss in respect of any securities claim made against the company, and certain costs and fines related herein. The policies also cover reimbursement of the company where coverage has been made on their behalf. Coverage does not include fraudulent, criminal, or intentional non-compliant acts or cases where directors obtained illegal remuneration or acted for personal profit. The limitation of the liability is NOK 100 million.

Research and development

The company continuously develops its own software and

solutions which can be deployed across customer segments in all industries. The development is essential to ensure that Arribatec can continue to grow its software portfolio, expand its service offering with cloud infrastructure services and gain a larger customer base. This is done to drive sales growth via cross-selling and upselling, where the intention is to improve EBITDA margins by increasing the share of our own IP in future solutions, thus improving EBITDA margin by selling more of our own software and services through SaaS subscription models. At the end of 2022, Arribatec had capitalized a total of NOK 11.7 million (NOK 19.7 million) of time and material used to develop internal systems and software. The company has no ongoing research activities.

Corporate governance

Arribatec's corporate governance structure is based on Norwegian corporate law and Norwegian securities legislation and stock exchange regulations. The company believes that good corporate governance builds confidence among shareholders, customers, and other stakeholders, and thereby supports maximal value creation over time. Being a listed company on the Euronext Oslo Exchange and considering that Arribatec wishes to place emphasis on sound corporate governance, the Company has a policy document on the basis of the Norwegian Code of Practice for Corporate Governance dated 14 October 2021. Read more about our work in the chapter Corporate Governance on [page 99](#) of this annual report.

Corporate social responsibilities

Developing sound health, safety and environment (HSE) principles is important for the Group. Sick leave was 2.05% (2021: 3.2% in Norway and 0.9% in other countries) for the Group for the year. No serious work incidents or accidents resulting in personal injuries or damages to materials or equipment occurred in 2022.

The Board and management continue to focus on equal opportunities for men and women. We embrace diversity in terms of age, gender, nationality and experience within our workforce, as we believe diverse teams have the best means to uncover opportunities and ensure customer success. We continuously work towards closing the gender gap in a rather male-dominated industry, and we can see a clear improvement in our own workforce since 2021, where Arribatec successfully has increased the percentage of female employees by 5.4% (from 30% to 35.4%). At year-end, two of the five Board members were female.

The company has during 2022 been a signatory to the UN Global Compact, supporting the UN Sustainable Development Goals. Arribatec's values and corporate policies support these goals. The sustainability report describes Arribatec's work on ESG, see [page 18](#).

The Norwegian Transparency act

The Group has implemented formal guidelines for due diligence as required by the OECD Guidelines for Multinational Enterprises. Further information about this is available on the Group's website: www.arribatec.com

The statement of the Transparency Act will be published on the group's website under the Supplier code of conduct at www.arribatec.com/investors/supplier-code-of-conduct no later than 30 June 2023.

Going concern

The Board confirms that the annual financial statements have been prepared under the assumption that the Group is a going concern, in accordance with §3-3a of the Norwegian Accounting Act and that such an assumption is appropriate, based on the fact that the Group has undergone and completed a major structuring and building process to become one Group, the Group's business strategy and established budgets.

Proposed allocation of the company's results of the year

The Parent company, Arribatec Group ASA, had a net negative result after tax of NOK 41.7 million in 2022, compared to a negative NOK 16.2 million in 2021. The result available for disposal of the Annual General Meeting as follows:

Covered by other paid-in capital: NOK 41 726 thousand.

Outlook

Arribatec has an ambitious growth agenda and sees an increasing demand for the product and services that Arribatec brings to the marketplace. With the largest part of the integration work behind us, the Group is now gearing up for increased sales and expanded delivery capacity.

Oslo 26 April 2023

The board of Arribatec Group ASA

Signed electronically

Martin Nes
chairman of the board

Øystein Stray Spetalen
member of the board

Kristin Hellebust
member of the board

Henrik Lie-Nielsen
member of the board

Linn Katrine Høie
member of the board

Geir Johansen
Group CEO

\ Responsibility Statement .

We confirm that, to the best of our knowledge, the Financial Statements 2022, which have been prepared in accordance with IFRS as adopted by EU, give a true and fair view of the Company's assets, liabilities, financial position, and results of operations, and that the management report includes a fair review of the information required under the Norwegian Accounting act.

Oslo 26 April 2023
The board of Arribatec Group ASA

Signed electronically

Martin Nes
chairman of the board

Øystein Stray Spetalen
member of the board

Kristin Hellebust
member of the board

Henrik Lie-Nielsen
member of the board

Linn Katrine Høie
member of the board

Geir Johansen
Group CEO

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Consolidated statements of profit and loss

NOK thousand	Note	Full year 2022	Full year 2021
Revenue	5, 23	504 968	413 938
Materials, software and services	6	(115 035)	(92 859)
Gross profit		389 934	321 079
Salary and personnel costs	7, 8	(338 800)	(272 679)
Other operating expenses	9	(85 241)	(55 201)
Total operating expenses		(424 041)	(327 879)
EBITDA		(34 107)	(6 800)
Depreciation, amortization and impairment	10, 11, 12	(56 232)	(42 970)
EBIT		(90 339)	(49 770)
Financial income	13	5 191	2 598
Financial expense	13	(5 280)	(6 487)
Profit/(loss) before tax		(90 428)	(53 660)
Tax expense	14	7 035	4 802
Profit/(loss) after tax		(83 393)	(48 858)
Attributable to:			
Equity holders of the parent company		(83 393)	(48 858)
Earnings per share: basic	15	(0.13)	(0.10)
Earnings per share: diluted	15	(0.13)	(0.10)

Consolidated statement of other comprehensive result

NOK thousand	Full year 2022	Full year 2021
Profit/(loss) after tax	(83 393)	(48 858)
Items that may be classified subsequently to profit or loss		
Foreign currency translation differences - foreign operations	282	390
Other comprehensive income/(loss) for the period	282	390
Total comprehensive income/(loss) for the period	(83 111)	(48 468)
Attributable to:		
Equity holders of the parent company	(83 111)	(48 468)

Consolidated statement of financial position

NOK thousand	Note	31 Dec 2022	31 Dec 2021
ASSETS			
Non-current assets			
Property, Plant and equipment	10	6 517	7 445
Right-of-use assets	11	41 719	30 266
Goodwill	12, 16	204 581	205 279
Customer relations	12, 16	34 637	46 031
Other Intangible assets	12, 16	41 934	65 047
Other non-current assets	19	5 323	10 678
Deferred tax assets	14	12 322	9 511
Total non-current assets		347 034	374 259
Current assets			
Accounts receivable	20, 21	88 214	88 674
Other receivables	21, 22	1 128	2 290
Contract assets	23	16 276	19 549
Inventory	24	3 777	3 179
Other current assets	22	18 484	20 320
Cash and cash equivalents	25	40 449	43 758
Total current assets		168 328	177 771
TOTAL ASSETS		515 362	552 029

NOK thousand	Note	31 Dec 2022	31 Dec 2021
EQUITY AND LIABILITIES			
Equity			
Share capital	26	193 361	163 773
Other paid in capital		215 645	196 700
Exchange differences		679	398
Other equity		(127 758)	(44 365)
Total equity		281 927	316 506
Non-current liabilities			
Interest bearing loans	21, 27	18 883	27 902
Non-current lease liabilities	11, 21	26 727	19 148
Other non-current financial liabilities	21	967	96
Deferred tax liabilities	14	10 590	17 084
Provisions	29	14 202	22 789
Total non-current liabilities		71 369	87 018
Current liabilities			
Interest bearing loans - current portion	21, 27	12 328	9 523
Current lease liabilities	11, 21	16 765	12 346
Accounts payable	21	31 879	21 227
Contract liabilities	21, 22	16 476	21 483
Current tax payable	14, 21	650	1 046
Other current liabilities	21, 30	83 969	82 880
Total current liabilities		162 066	148 505
Total liabilities		233 435	235 523
TOTAL EQUITY AND LIABILITIES		515 362	552 029

Consolidated statement of changes in equity

NOK thousand	Note	Equity related to the shareholders of the parent company				Total Equity
		Restricted Share capital	Other paid in capital	Exchange differences	Other equity	
Balance on 1 January 2021		117 203	194 510	8	4 493	316 214
Result of the period					(48 858)	(48 858)
Other comprehensive income for the period				390		390
Total comprehensive result for the period		0	0	390	(48 858)	(48 468)
Other equity transactions			(2 870)			(2 870)
Share consideration relating to business combination 2020 (Facil, Microsky and Innit)			(45 607)			(45 607)
Capital increase related to business combinations	26	11 628	74 929			86 557
Conditional share consideration relating to acquisition of Integra – shares to be issued during 2022 and 2023	26		11 281			11 281
Capital increase related to merger with subsidiary Arribatec AS	26	34 941	(34 941)			0
Share issue cost			(600)			(600)
Closing balance 31 Dec 2021		163 773	196 700	398	(44 365)	316 506
Balance on 1 January		163 773	196 700	398	(44 365)	316 506
Result of the period					(83 393)	(83 393)
Other comprehensive income for the period				282		282
Total comprehensive result for the period		0	0	282	(83 393)	(83 111)
Capital issue, April	26	28 000	22 000			50 000
Share issue, repair offer, July	26	1 015	798			1 813
Share consideration relating to acquisition of Integra			(2 872)			(2 872)
Capital issue in relation to acq. of Integra, Nov	26	573	2 299			2 872
Share issue cost			(3 280)			(3 280)
Closing balance 31 Dec 2022		193 361	215 645	679	(127 758)	281 927

Consolidated statement of cash flow

NOK thousand	Note	Full year 2022	Full year 2021
Operating activities			
Profit/(Loss) before tax		(90 428)	(53 660)
Taxes paid		(1 566)	(982)
Adjustments for:			
- Finance income and expense	13	73	3 890
- (Increase)/decrease in trade receivables		460	(6 874)
- (Decrease)/increase in trade payables		10 652	(13 257)
- Depreciation and amortization	10, 11, 12	50 618	39 611
- Impairment losses on intangible assets	12	5 614	3 359
Change in other current accounts		(2 190)	1 715
Net cash flows operating activities		(26 766)	(26 197)
Investing activities			
Sale of intangible asset		9 347	0
Cash received through business combination	17	0	29 857
Cash consideration Investment in subsidiaries	17	0	(118 299)
Purchase of property, plant and equipment	10	(1 964)	(3 443)
Purchase and developement of intangible assets	12	(13 881)	(25 411)
Interest received		291	212
Net cash flows investing activities		(6 207)	(117 085)

NOK thousand	Note	Full year 2022	Full year 2021
Financing activities			
Proceeds from borrowings	27	0	18 445
Change in overdrafts	27	(2 432)	(2 067)
Repayment of debt	27	(5 464)	(3 006)
Interest paid		(697)	(2 507)
Received Gov.grants (SkatteFUNN)		3 493	1 438
Instalments lease liabilities		(15 932)	(13 293)
Proceeds from shares issued		51 813	0
Share issue cost		(3 280)	(600)
Net cash flows financing activities		27 501	(1 590)
Net change in cash and cash equivalents		(5 472)	(144 872)
Cash and cash equivalents at beginning of period		43 758	188 270
Currency translation		2 163	361
Cash and cash equivalents at end of period, incl. restricted cash		40 449	43 758
-whereof restricted cash		13 492	11 810

Oslo 26 April 2023
The board of Arribatec Group ASA

Signed electronically

Martin Nes
chairman of the board

Øystein Stray Spetalen
member of the board

Kristin Hellebust
member of the board

Henrik Lie-Nielsen
member of the board

Linn Katrine Høie
member of the board

Geir Johansen
Group CEO

Notes to the financial statements

Note 1 Corporate information

The Parent Company Arribatec Group ASA (publ) ("Arribatec"), with Norwegian corporate identity number 979 867 654 is a public limited liability company, incorporated in Norway. The registered address is Lørenfaret 1B, NO-0585 Oslo. The company's shares are traded in Norway on the Oslo Stock Exchange, Oslo Børs.

The principal activities of the company and its subsidiaries (the Group) are to be a software and consulting company. With a customer centric engagement model, combined with a deep system-, integration- and domain competence, Arribatec builds long-term strategic partnership with a broad customer base. Arribatec serves more than 1 000 entities spread over 20 countries and various industries, both in the private and public sector. The activities are further described in [Note 5](#).

The Annual Report and Parent Company Report for Arribatec Group ASA (publ) were adopted by the Board of Directors on 26 April 2023 and will be submitted for approval to the Annual General Meeting 24.05.2023.

Note 2 Summary of significant Accounting Policies

2.1 Basis for preparation

The financial accounts for Arribatec Group ASA as "the Parent company" together with its controlled subsidiaries, together called "the Group" have been prepared in accordance with International Financial Reporting Standards as adopted by the EU (IFRS), relevant interpretations, and the Norwegian Accounting Act. The consolidated financial statements have been prepared on a historical cost basis, except where IFRS explicitly requires use of other values. As the Parent company has NOK as its functional currency, the financial accounts are presented in NOK.

2.2 Basis of consolidation

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries as of 31 December 2022.

Control is established when the Parent Company is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

Business combinations are accounted for by using the acquisition method. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with the Group's accounting policies.

There is a presumption that if the Group has the majority of the voting rights in an entity, the entity is considered as a subsidiary. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over the entity. Including ownership interests, voting rights, ownership structure and relative power, as well as options controlled by the Group and shareholder's agreement or other contractual agreements.

The assessments are done for each individual investment. The Group re-assesses whether it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of control.

Intercompany transactions, balances and unrealized gains on transactions between group companies are eliminated. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company.

2.3 Loss of control

If the Group loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognized in profit or loss. Any investment retained is recognized at

fair value. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

2.4 Functional currencies and presentation currency

The financial statements are presented in NOK, which is the functional currency of the Parent company, as well as being the presentation currency for the Group. For the purpose of presenting this consolidated financial statement, the assets and liabilities of the Group's non-NOK operations are translated into NOK using exchange rates prevailing at the end of the reporting period. Income and expense items are translated at the average exchange rates for the year. All group transactions and group unsettled matters, and profit and losses for transactions between group companies that are put into effect, are eliminated at the consolidation.

2.5 Business combinations and goodwill

Business combinations are accounted for using the acquisition accounting method. Acquisition costs incurred are expensed and included in operating expenses. When the Group acquires a business, it assesses the identifiable assets acquired and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and relevant conditions as at the acquisition date. The acquirer's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition are recognized at their fair values at the acquisition date, except for non-current assets that are classified as held for sale and recognized at fair value less cost to sell, and deferred tax assets and liabilities which are recognized at nominal value.

Goodwill arising on acquisition is recognized as an asset measured at the excess of the sum of the consideration transferred, the fair value of any previously held equity interests and the amount of any non-controlling interests in the acquire over the net amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the Group's interest in the net fair value of the acquirer's identifiable assets, liabilities and contingent liabilities exceeds the

total consideration of the business combination, the excess is recognized in the income statement immediately.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognized in the income statement as financial income or expense.

If the contingent consideration is classified as equity, it will not be premeasured, and subsequent settlement will be accounted for within equity. If the business combination is achieved in stages, the fair value of the Group's previously held equity interest in the acquire is remeasured to fair value at the acquisition date through the income statement.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquired entity are assigned to those units.

The Group assesses each cash generating unit annually to determine whether any indication of impairment exists. Where an indicator of impairment exists, a formal estimate of the recoverable amount is made, which is considered to be the higher of fair value less costs to sell and value in use. If there is an indication that an asset is impaired, the recoverable amount of the asset is calculated in accordance with IAS 36 Impairment of assets. For goodwill, other intangible assets with indefinite useful lives and intangible assets not yet ready for use, the recoverable amount is assessed annually.

2.6 Revenue from contracts with customers

Revenue is measured based on the consideration to which the Group expects to be entitled in a contract with a customer. The Group recognizes revenue when it transfers control of a good or service to a customer. Intercompany sales are eliminated.

Consulting services

Arribatec provides implementation and integration services under consulting contracts with customers. Most contracts have a pricing structure where Arribatec agrees to implement and integrate software for a fixed hourly rate agreed upon in the contract, but where the number of hours to be delivered is not specified in the contract.

Arribatec's performance obligation is satisfied over time because the consulting services does not create an asset that Arribatec could use for an alternative purpose and Arribatec has an enforceable right to payment for the hours worked. Revenue is recognized over time, normally according to the invoiced hours for the period. A contract asset is recognized when invoicing is deferred compared to revenue recognition. A contract liability is recognized when invoicing is done in advance compared to revenue recognition.

From time-to-time Arribatec has fixed price consulting contract. In the same manner as for the contract with variable hours, the asset created does not have an alternative use for Arribatec and Arribatec has an enforceable right to payment in line with progress in the project. Arribatec recognizes revenue over time, in line with progress in the project. Progress is estimated as hours spent at the balance sheet date divided with estimated total hours in the project. This requires estimating the remaining hours to complete.

Recurring revenue

Sale of licenses

A license establishes the customer's rights related to a company's intellectual property (IP) and the obligations of the company to provide those rights. IFRS 15 distinguishes between whether the license provides a "right to use" or a "right to access" IP. This impacts the timing of revenue recognition.

In most cases sale of licenses is part of SaaS and Solaas contracts. Arribatec in some instances has contracts that includes sale of licenses only. Arribatec has analysed its (partner) licensing contracts and concluded that they control the license before it is transferred to

the customer since Arribatec has legal ownership, physical possession and the risk and reward of ownership. Arribatec is therefore the principal in the customer contract.

When Arribatec licenses distinct on-premise licenses, these fall under the category “right-to use” since the license grants the right to the IP “as is” when delivered. The distinct on-premise licenses pricing model is a one-time fixed fee. Revenue is recognized at the point in time when the customer is provided with the ability to use the software. The fee is recognized as a revenue at the point of time when the customer has received legal title and physical possession and the customer has accepted the license. Generally, this is at the beginning of the license period.

When Arribatec license cloud-based subscription licenses (“right to access”), the license is not considered distinct from the online/hosting service. Revenue is recognized over time, over the license/contract period, as the customer is receiving and consuming the benefits of access to the cloud-based license on an ongoing basis. The cloud-based subscription licenses are sold for a fixed annual or monthly fee. Revenue is recognized linearly over the subscription time.

Software as a service (SaaS)

Software is provided over time to an end customer from a Data Center managed or contracted by Arribatec. The obligations in the SaaS contract are to offer cloud-based access to the license (owned by Arribatec), maintenance of the utility of the software, including rights to updates and future releases, and in some contracts, provide support.

The customer will purchase and obtain control of the software as-a-service on a subscription or consumption basis. Revenue is therefore recognized periodically over the life of the SaaS contract.

In some cases, Arribatec has a separate installation and implementation contract regarding the same customer projects. When these contracts are negotiated close in time from each other, Arribatec considers whether the two contracts have been negotiated as a package with a single commercial objective, or not. If this is the case the two contracts are combined. If not, they are accounted for separately.

The implementation and installation services are capable of being distinct and distinct within the context of these contracts. This is concluded based on an analysis of the different deliveries and the performance obligations in the contract. Arribatec has therefore concluded that there are generally two distinct performance obligations in the two combined contracts. When there are two combined contracts, the transaction price is allocated between the two performance obligations based on relative stand-alone prices that are estimated based on the pricing of each element in the contract like hours, contract length, and options to extend the contract.

Arribatec’s performance obligation under the installation and integration contract is satisfied over time because the consulting services does not create an asset that Arribatec could use for an alternative purpose and Arribatec has an enforceable right to payment for the hours worked. Revenue is accordingly recognized over time as the installation and integration is performed based on the hours worked.

Solution as a service (SolaaS)

As for SaaS, the main obligations in the SolaaS contract are to offer a cloud-based, “right to access” type of license, maintenance of the utility of the software, including updates and future releases, and provide support. In the SolaaS contracts an additional part of the value chain, the implementation and integration services, is added to the contract. In Solaas contracts the customer pays a fixed annual or monthly fee that also includes payment for the implementation and integration services”

As for the SaaS, contracts with a separate (combined) implementation and integration service contract, generally in the SolaaS contracts, there are two distinct POs. However, this is assessed on a contract to contract basis, where all facts and circumstances are considered.

When Solaas contracts is considered two (or more) performance obligations revenue is allocated between the performance obligations based on relative stand-alone selling prices and recognized as follows:

- Consulting service. Revenue is recognized over time when the consulting service is delivered.
- SaaS (license, online service and maintenance and support):
 - The customer receives and consumes the benefits from the SaaS delivery as Arribatec performs under the contract.
 - Therefore, the performance obligation is satisfied over time and revenue is recognized over the period the service is available for use by the customer.

Managed services

Under the managed services contracts Arribatec helps customers operate their IT environments, either on premise or from the cloud. Managed services contracts are delivered on a fixed price and a minimum commitment to the customers, on a long-term contract. Additional work above the agreed level is considered normal consulting services.

Arribatec delivers an integrated set of services as defined in the managed service agreement. The customer receives and consumes the benefits from the Managed services as Arribatec performs under the contract. Therefore, the performance obligation is satisfied over time and revenue is recognized over time.

One-time revenue from third party hardware

In some contracts Arribatec delivers both physical hardware and installation of software on the hardware, e.g. for self-service/

check-in kiosks. In such cases the hardware product is considered as a separate contract obligation that is recognized as revenue when it is installed.

Other revenue

Revenue from other services

Arribatec to a limited extent provides maintenance services, support services and application management services under separate contracts, for a fixed fee. The performance obligations under these contracts are satisfied over time and revenue is recognized accordingly.

Government grants

Government grants are recognized when there is reasonable assurance that the grant will be received, and all associated conditions will be complied with. When the grant relates to an asset, it reduces the carrying amount of the asset. The grant is then recognized in profit or loss over the useful life of the depreciable asset by way of a reduced depreciation charge.

2.7 Employee benefits

Pension obligations

The Group's pension obligations vary between countries depending on the local legislation and different pension systems, please see [Note 28](#) for further description. The group only has defined contribution retirement plans.

Defined contribution retirement plans are retirement plans where the company's payment obligations are limited to the fixed contributions and where the fees already have been undertaken. The retirement benefits for the individual employee are dependent on the contributions paid to the retirement plan or an insurance company by the employer, and the return of capital invested in the retirement fund. Consequently, it is the employee that holds the risk of return (that the return will be lower than expected) and the risk of the investment (the risk that the

invested pension provision will not be sufficient to cover expected retirement compensation in the future). The obligations of the Company related to payments of defined contribution retirement plans are expensed in the income statement as they are earned by the employee for services conducted on behalf of the employer during the period.

2.8 Research and Development cost

Development expenditures are capitalized only when the criterion for recognition is met, i.e., it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity, management has committed itself to complete the asset, the technical feasibility of completing the asset has been demonstrated and the cost can be measured reliably. Research costs are expensed in full.

The assets are amortized over their expected useful life once the assets are available for use. During the period of development, the asset is tested for impairment annually. Development costs that do not meet the criteria for capitalization are expensed as incurred.

2.9 Taxes

Income taxes consists of current tax and deferred tax. Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the balance sheet date.

Deferred income tax is provided using the liability method on temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred income tax liabilities are recognized for all taxable temporary differences except where the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

A deferred tax asset is recognized to the extent that is probable that future taxable profit will be available against for which unused tax losses and unused tax credits can be utilized. A deferred tax asset arising from unused tax losses or tax credit is only recognized to the extent that the entity has sufficient taxable temporary differences or that there is convincing other evidence supporting the utilization of the tax losses and tax credits, including the impact of time restriction by local tax authorities. The carrying amount of deferred tax asset is reviewed at the end of each reporting period. Unrecognized deferred tax assets are reassessed at each balance sheet date. Deferred income tax assets and deferred income tax liabilities are offset, when a legally enforceable right exists to set off tax assets against income tax liabilities and the deferred income taxes relate to the same taxable entity or taxation authority.

2.10 Property, plant and equipment

Property, plant and equipment are measured at cost in the balance sheet, with a deduction for accumulated depreciation and any impairment. Depreciation is made on a straight-line basis over the asset's estimated useful life, which is assessed on an individual basis, ranging from five to ten years.

2.11 Intangible assets

Goodwill

Goodwill represents the excess of cost of an acquisition over the fair value of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill on the acquisition of subsidiaries is included within intangible assets. Goodwill that arises on the acquisition of subsidiaries is allocated to cash generating units (CGUs). Goodwill is measured at cost (residual) less accumulated impairment losses. Goodwill is tested for impairment at least annually, or when there are indications of impairment. Impairment is determined for goodwill by assessing the recoverable amount of each CGU to which the goodwill relates. When the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognized. Impairment

losses relating to goodwill cannot be reversed in future periods. When the group disposes of an operation within a CGU or group of CGUs to which goodwill has been allocated, a portion of the goodwill is included in the carrying amount of the operation when determining the gain or loss on disposal. The portion of the goodwill allocated is measured based on the relative values of the operation disposed of and the portion of the CGU retained at the date of the partial disposal, unless it can be demonstrated that another method better reflects the goodwill associated with the operation disposed of. The same principle is used for allocation of goodwill when the group reorganises its businesses.

Customer relationships and technical assets

The assets acquired in a business combination are recognized at fair value on the acquisition date. Customer relationships and databases have a finite useful life and are carried at cost less accumulated amortization. Amortization is calculated using the straight-line method to allocate the cost over their useful lives of three to five years.

2.12 Financial instruments

All financial assets and liabilities are initially recognized at fair value, and subsequently classified either as financial assets at amortized cost or financial assets through profit or loss.

Accounts and other receivable

Accounts receivable and other receivables are initially recognized at the transaction price and are subsequently carried at amortized cost less provision for expected credit losses.

Trade and other payables

Trade and other payables are initially recognized at fair value, and subsequently measured at amortized cost. Trade and other payables are measured at their nominal amount when the effect of discounting is not material.

Cash and Cash equivalent

Cash and cash equivalents include cash at banks and on hand and other short term highly liquid investments with original maturities of three months or less. In the consolidated balance sheet, any bank overdrafts are shown within borrowings in current liabilities.

Interest bearing loans and other financial liabilities

The Group's debt and other financial liabilities are initially recognized at fair value, including transaction costs directly attributable to the transaction, and are subsequently measured at amortized cost.

2.13 Classifications

Fixed assets and long-term liabilities consist of items expected to be settled more than twelve months after the balance sheet date. Current assets and current liabilities consist of amounts that are expected to be settled within twelve months after the balance sheet date.

2.14 Right of use assets and Lease liabilities

At the inception of a contract, the group assesses whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time, in exchange for consideration.

For contracts that constitute, or contain a lease, the Group separates lease components if it benefits from the use of each underlying asset either on its own or together with other resources that are readily available, and the underlying asset is neither highly dependent on, nor highly interrelated with, the other underlying assets in the contract. The Group then accounts for each lease component within the contract as a lease separately from non-lease components of the contract.

At the lease commencement date, the Group recognizes a lease liability and corresponding right-of-use asset for all lease agreements in which it is the lessee, except for the following exemptions applied:

- Short-term leases (defined as twelve months or less)
- Low value assets

For these leases, the Group recognizes the lease payments as other operating expenses in the statement of profit or loss when they incur. The lease liability is recognized at the commencement date of the lease. The Group measures the lease liability at the present value of the lease payments for the right to use the underlying asset during the lease term that are not paid at the commencement date.

The lease term represents the non-cancellable period of the lease, together with periods covered by an option either to extend or to terminate the lease when the Group is reasonably certain to exercise this option.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability, reducing the carrying amount to reflect the lease payments made and remeasuring the carrying amount to reflect any reassessment or lease modifications, or to reflect adjustments in lease payments due to an adjustment in an index or rate. The Group does not include variable lease payments in the lease liability. Instead, the Group recognizes these variable lease expenses in profit or loss.

The Group presents its lease liabilities as separate line items in the statement of financial position.

The Group measures the right-of use asset at cost, less any accumulated depreciation and impairment losses, adjusted for any remeasurement of lease liabilities.

The Group applies the depreciation requirements IAS 16 'Property, Plant and Equipment' in depreciating the right-of-use asset, except that the right-of-use asset is depreciated from the commencement

date to the earlier of the lease term and the remaining useful life of the right-of-use asset.

The Group applies IAS 36 'Impairment of Assets' to determine whether the right-of-use asset is impaired and to account for any impairment loss identified.

2.15 Provisions

Provisions and contingent liabilities

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated.

Restructuring provisions are recognized only when the recognition criteria for provisions are fulfilled. The Group has a constructive obligation when a detailed formal plan identifies the activities concerned, the location and number of employees affected, a detailed estimate of the associated costs, and an appropriate timeline. Furthermore, the employees affected have been notified of the plan's main features.

2.16 Changes in Accounting Policies and disclosures for 2022 calendar year or thereafter

The Group does not expect any standards issued by the IASB, but not yet effective, to have material impact on the Group.

Note 3 Critical accounting estimates and judgements in terms of accounting policies

The preparation of the consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities, and the accompanying disclosures, and the disclosures of contingent liabilities. It also requires management to exercise its judgement in the process of applying the group's accounting policies. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Critical accounting estimates and assumptions

The group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The Group based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur. The estimates and assumptions that have significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

Goodwill

In accordance with the stated accounting policy, the group annually tests whether goodwill has suffered any impairment or more frequently if impairment indicators are identified. The recoverable number of cash-generating units has been determined based on value-in-use calculations. These calculations require the use of estimates. The value-in-use calculation is based on a discounted cash flow model. The cash flows are derived from the budgets and forecasts for the next five years, as approved by the Company's Board of Directors, and do not include significant investments that will enhance the performance of the CGU being tested. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model, as well as the expected future cash-inflows (sensitive to estimates of sales and cost levels) and the growth rate used for extrapolation purposes. Further details regarding goodwill and impairment reviews are included in [Note 16](#).

Note 4 Financial risks

Arribatec defines risk as all factors which could have a negative impact on the ability of the Group to achieve its business objectives. All economic activities are associated with risk. In order to manage risk in a balanced way, it must first be identified and assessed. Arribatec conducts risk management at both a Group and company level, where risks are evaluated in a systematic manner. The following summary is by no means comprehensive but offers an overview of all material financial risk factors which are considered important for Arribatec's future development.

Risks associated with changes in economic conditions are managed through regular checks on developments in each country.

Currency risk

Currency risk refers to the risk that the value of liquid and financial instruments may shift as a result of changes in exchange rates. Transactions in foreign currency (other than the unit's functional currency, which is NOK) are converted at the exchange rate on the transaction date. Monetary items in foreign currency are converted to NOK using the exchange rate at the balance sheet date. Non-monetary items measured at the historical rate expressed in a foreign currency are converted into NOK using the exchange rate on the transaction date.

The currency risk is limited in Arribatec as few balance items are posted in foreign currency per 31.12.2022.

Credit risk

Credit risks are the risks that counterparty will not meet its obligations under a financial contract or customer contract, leading to a financial

loss. The Group is exposed to credit risk from its operating activities, primarily related to cash and cash equivalents, trade receivables and contract assets from contracts with the customers and other receivables.

As part of the Group's earnings model, certain of its customers pays for software and services under a solutions as-a-software (SolaaS) arrangement, meaning that the customer is paying a monthly recurring sum for, inter alia, the software and services already provided or to be provided by the Group. As such, these customers' monthly recurring payment obligations also include payment for licenses and software already integrated and implemented, in addition to services related to continuous maintenance and consulting. This in contrast to e.g. software-as-a-service (SaaS) arrangements, where the customer in general pays a lump sum for the initial software integration and implementation, and subsequently only pays for services related to maintenance and consulting services. Although the Group has opted for this model to ensure some predictable long-term income, the Group is dependent on its customers having the ability and/or willingness to pay for the software and services already provided or to be provided.

Customer credit risk is managed subject to established policies, procedures and controls relating to customer credit risk management. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets.

The Company manage the credit risk by working closely with the customers. Additional cooperation and agreements are made with Partners like collection companies and credit check suppliers.

Interest rate risks

Interest risk is related to the risk the Group is exposed to from changes in the market's interest rate which can affect the net profit. The Group's main interest rate risk arises from long-term borrowings with variable rates, which amounted to NOK 31.2m on 31 December 2022 (2021: NOK 37.4m). The loan carries a variable interest rate based on the interbank rate in each currency with a margin. Any annualized increase or decrease by 100 basis point would increase/decrease the Groups profit before tax by appr. NOK 0.3m (NOK 0.4m).

Liquidity risk

Liquidity risk is the potential loss arising from the Group's inability to meet its contractual obligations when due. The Group monitors its risk of a shortage of funds using cash flow forecasts. The Group had cash and cash equivalents of NOK 40.4m at 31 December 2022 (2021: NOK 43.8m).

The following table detail the Group's remaining contractual maturity for its non-derivative financial liabilities with agreed repayment periods. The tables have been drawn based on the undiscounted cash flows of financial liabilities based on the most likely date on which the Group can be required to pay. The table include both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount is derived from the interest rate curves at the end of the reporting period. The contractual maturity is based on the most likely date on which the Group may be required to pay, ref [Note 10](#).

The amounts presented are subject to change If changes in variable interest rates differ to those estimates of interest rates determined at the end of the reporting period.

NOK thousand	-6 months	6 months - 1 year	1-2 years	2-4 years	4+ years	Total
Interest bearing loans	9 525	3 812	7 725	11 880	2 768	35 710
Accounts payable	31 879	0	0	0	0	31 879
Other current liabilities	40 056	43 912	0	0	0	83 968
Total	81 460	47 725	7 725	11 880	2 768	151 558

The Group closely monitor and follow the cash situation. During 2022, Arribatec carried out a private placement and a subsequent repair offer that brought in 51.8 million. The Group's cash situation, including proceeds from this capital increase, were minus 3.3 million. Furthermore, 2022 was a year bringing the different acquired units into one Group on common policies, structure and systems, with the intention to realize the synergizes and secure being cash positive.

Financing risk

To support the Group's growth ambitions, the Group continuously work on securing necessary committed financing and alternative funding sources. Securing non-current financing at competitive terms is a major part of the Group's long-term liquidity planning.

Capital management

The primary objective of the Group's capital management is to ensure the Group maintains a solid capital structure enabling it to develop and build its business to maximize shareholder value. The Group's objective is to maintain a balance of financial assets that reflects the cash requirement of its operations and investments for the next twelve months. No change was made in the objectives, policies, or process for managing capital during the year ended 31 December 2022.

Note 5 Segment

The market for Arribatec's Software and services are global. The chief decision maker will therefore follow up revenue and profitability on a global basis, segmented into the Business Areas. This is consistent with the internal reporting submitted to the chief operating decision maker, defined as the Management Group. The Management Group is responsible for allocating resources and assessing performance as well as making strategic decisions. Principles of revenue recognition are stated in accounting principles [Note 2.6](#).

Segment

The management of the Group follows up the revenue by Business Area and geography. During 2022, segment reporting was implemented and for comparable 2021 figures, estimates have been applied, ref table below.

Business services is focusing on ERP, BI & Analytics, DevOps, integrations and software solutions for research institutes. Arribatec Business services provide simplicity by implementing, customizing, maintaining and supporting the entire business landscape, with ERP as the core engine. We integrate it with other marked leading systems that provide better operational support and insight than a single ERP system does.

EA & BPM provides Enterprise Architecture and Business Process Management. Arribatec EA&BPM delivers solutions and long-term services within the spaces of business process management, enterprise architecture and corporate governance to major Norwegian and Nordic customers, both in the private and public sector.

Cloud provides cloud services such as hosting IT infrastructure within f ex hybrid, Azure, Splunk and GDPR. Arribatec Cloud provides consulting, outsourcing and cloud services to private and public enterprises. In addition to offering market leading cloud services from Microsoft and Google, Arribatec Cloud also operates its own public cloud offering based on Norwegian data centers to accommodate special use cases for our customers.

Hospitality delivers solutions for self-check-in/check-out and payments for the hospitality industry.

Marine is the Business Area of Arribatec Group focusing on the Maritime sector. Arribatec Marine competences are the development, implementation, and consulting of the owned asset management system solutions: Infoship.

2022

NOK thousand	Business services	EA & BPM	Cloud	Hospitality	Marine	Corporate/ Other	Eliminations	Total
Revenue	291 362	89 789	113 726	3 642	47 066	1 166	(41 781)	504 968
Materials, software and services	(64 177)	(19 812)	(48 862)	1 948	(6 365)	(17 561)	39 794	(115 035)
Gross margin	227 185	69 977	64 864	5 590	40 701	(16 395)	(1 988)	389 934
Salary and personnel costs	(177 970)	(52 108)	(41 291)	(10 192)	(39 066)	(18 172)	0	(338 800)
Other operating expenses	(21 768)	(5 437)	(22 031)	(3 678)	(11 702)	(22 613)	1 988	(85 241)
Total operating expenses	(199 739)	(57 545)	(63 322)	(13 870)	(50 768)	(40 785)	1 988	(424 041)
EBITDA	27 446	12 432	1 542	(8 280)	(10 067)	(57 180)	0	(34 107)
Depreciation, amortization and impairment	(15 110)	(5 707)	(7 116)	(2 762)	(14 696)	(10 842)	0	(56 232)
EBIT	12 336	6 725	(5 573)	(11 042)	(24 764)	(68 022)	0	(90 339)
Net financial items	(331)	(9)	(357)	(223)	74	757	0	(89)
Profit/(loss) before tax	12 005	6 717	(5 931)	(11 265)	(24 690)	(67 265)	0	(90 428)
Gross margin %	78.0%	77.9%	57.0%	153.5%	86.5%	na	na	77.2%
EBITDA %	9.4%	13.8%	1.4%	(227.4%)	(21.4%)	na	na	(6.8%)

2021

NOK thousand	Business services	EA & BPM	Cloud	Hospitality	Marine	Corporate/ Other	Eliminations	Total
Revenue	223 390	72 967	87 673	1 097	49 540	0	(20 729)	413 938
Materials, software and services	(44 260)	(13 597)	(42 505)	(1 003)	(5 550)	0	14 055	(92 859)
Gross margin	179 130	59 371	45 168	94	43 990	0	(6 673)	321 079
Salary and personnel costs	(154 807)	(43 288)	(27 264)	(7 050)	(39 594)	(1 846)	1 170	(272 679)
Other operating expenses	(11 036)	(4 621)	(7 165)	(3 273)	(11 024)	(23 585)	5 503	(55 201)
Total operating expenses	(165 842)	(47 909)	(34 429)	(10 323)	(50 618)	(25 431)	6 673	(327 879)
EBITDA	13 288	11 462	10 739	(10 229)	(6 628)	(25 431)	0	(6 800)
Depreciation, amortization and impairment	(4 247)	(1 324)	(6 310)	(1 432)	(8 747)	(20 910)	0	(42 970)
EBIT	9 041	10 138	4 429	(11 661)	(15 374)	(46 341)	0	(49 770)
Net financial items	(8 765)	100	(516)	(235)	(2 478)	8 004	0	(3 890)
Profit/(loss) before tax	276	10 238	3 913	(11 896)	(17 853)	(38 337)	0	(53 660)
Gross margin %	80.2%	81.4%	51.5%	8.6%	88.8%	na	na	77.6%
EBITDA %	5.9%	15.7%	12.2%	(932.4%)	(13.4%)	na	na	(1.6%)

Disaggregation of revenue

In the following table, revenue is disaggregated by primary service line, geography and recurrence.

In presenting the geographic information, revenue has been based on the geographic location of legal entity.

2022

NOK thousand	Consulting services	Recurring Revenue	One-time revenue	Total
Norway	140 157	149 666	15 472	305 295
Europe	129 395	27 911	5 819	163 126
Americas	28 902	6 917	728	36 548
Total revenue	298 454	184 495	22 019	504 969

2021

NOK thousand	Consulting services	Recurring Revenue	One-time revenue	Total
Norway	131 872	126 924	14 877	273 672
Europe	92 742	14 345	4 211	111 297
Americas	23 355	4 313	1 301	28 968
Total revenue	247 969	145 581	20 388	413 938

2022

NOK thousand	Consulting services	Recurring Revenue	One-time revenue	Total
Business services	196 857	66 727	1 917	265 501
EA & BPM	59 512	23 995	5 402	88 909
Cloud	13 966	78 095	8 170	100 230
Hospitality	1 253	1 286	1 023	3 562
Marine	26 866	14 401	5 506	46 773
Corporate/Other	0	(8)	0	(8)
Total revenue	298 454	184 495	22 019	504 968

2021

NOK thousand	Consulting services	Recurring Revenue	One-time revenue	Total
Business services	156 481	50 613	2 569	209 663
EA & BPM	51 073	15 219	4 942	71 234
Cloud	10 376	64 393	7 887	82 656
Hospitality	0	192	905	1 097
Marine	30 039	15 164	4 086	49 289
Total revenue	247 969	145 581	20 388	413 938

Note 6 Materials, software and services

NOK thousand	2022	2021
Hired consultants	(48 851)	(29 889)
Hardware for resale	(7 738)	(8 382)
Software for resale	(58 212)	(45 539)
Other	(234)	(9 049)
Total materials, software and services	(115 035)	(92 859)

Note 7 Personnel

NOK thousand	2022	2021
Salaries	(256 568)	(205 315)
Social security tax	(38 407)	(40 413)
Bonuses	(6 878)	(8 110)
Pension costs defined contribution (Note 27)	(19 337)	(14 268)
Other personnel cost	(17 609)	(4 573)
Total salaries and personnel expense	(338 800)	(272 679)

Average number of FTEs	2022	2021
Number os FTEs, start of year	374	171
Number os FTEs, end of year	353	374
Average number of FTEs	363	273

Gender split, end of year	2022	2021
Male	233	262
Female	120	112

Number of FTEs, end of year, per country

	2022	2021
Belgium	1	1
Cyprus	3	3
Denmark	1	1
France	2	1
Germany	3	5
Italy	35	65
Norway	204	200
Netherlands	1	0
Poland	7	13
Singapore	2	1
Spain	26	17
Sweden	22	22
United Kingdom	31	30
USA	15	15
Total number of FTEs	353	374

Note 8 Key management

The Group Management consists of the Group Directors. Group Directors are the CEO, COO, CFO, CP&OO director and CCO that are all employed by the parent company. The IT Director is employed by one of the subsidiaries.

Compensation to the management during the year is detailed in the table to the right. Amounts presented are part of the remuneration for the Group management role.

The Group CEO has a three-month notice period and is entitled to a severance pay for twelve months in case of termination initiated by the company. None of the Board members or the CEO have executive loans or guarantees in the company.

Management remuneration 2022

NOK thousand	Board remuneration	Audit committee remuneration	Salary	Bonus	Benefits in kind	Pension cost	Total remuneration
Management							
Geir Johansen - CEO	0	0	2 700	0	11	90	2 800
Ole Jakob Kjølvik - COO	0	0	1 500	0	16	90	1 606
Bente Brocks - CFO (interim)	0	0	1 680	0	11	90	1 781
Erik Sundet - Group IT director (50% mgmt)	0	0	993	48	21	69	1 132
Pål Stueflotten - CCO (from May-22)	0	0	800	0	74	56	930
Solfrid Buø - Chief People & Organisation Officer (from Nov-22)	0	0	217	0	3	15	235
Grete Thomassen - HR director (to Apr-22)	0	0	400	0	4	28	432
Espen Karsrud - Group EVP Business Development (to Apr-22)	0	0	500	0	4	35	539
Management total	0	0	8 790	48	144	473	9 455
Members of the Board							
Martin Nes (Chairman)	279	20	0	0	0	0	300
Øystein S. Spetalen (Member)	217	0	0	0	0	0	217
Kristin Hellebust (Member)	217	18	0	0	0	0	234
Henrik Lie-Nielsen (Member)	217	18	0	0	0	0	234
Linn Katrine Høie (Member) (from May-22)	117	0	0	0	0	0	117
Yvonne Litsheim Sandvold (Member) (to May-22)	100	0	0	0	0	0	100
Members of the Board total	1 146	55	0	0	0	0	1 201
Total salaries and personnel expense	1 146	55	8 790	48	144	473	10 656

Management remuneration 2021

NOK thousand	Board remuneration	Audit committee remuneration	Salary	Bonus	Benefits in kind	Pension cost	Total remuneration
Management							
Per Ronny Stav - CEO	0	0	3 235	0	13	89	3 338
Jhonny Sharma - COO	0	0	2 439	0	11	89	2 539
Geir Johansen - CFO	0	0	2 243	0	9	89	2 341
Grete Thomassen - HR director (from May 2021)	0	0	846	0	12	84	942
Ole Jakob Kjølvik - Strategy Director (from December 2021)	0	0	125	0	1	0	126
Espen Karsrud - Group EVP Business Development (from November 2021)	0	0	300	0	3	0	303
Else Thoresen - HR director (until March 2021)	0	0	438	0	3	22	463
Management total	0	0	9 627	0	51	374	10 052
Members of the Board							
Martin Nes (Chairman)	267	0	0	0	0	0	267
Øystein S. Spetalen (Member)	200	0	0	0	0	0	200
Kristin Hellebust (Member)	150	0	0	0	0	0	150
Henrik Lie-Nielsen (Member)	150	0	0	0	0	0	150
Yvonne Listheim Sandvold (Member)	200	0	0	0	0	0	200
Members of the Board total	967	0	0	0	0	0	967
Total salaries and personnel expense	967	0	9 627	0	51	374	11 019

The following remuneration has been made to the members of the nomination committee during the year:

NOK thousand	2022	2021
Nomination committee		
Espen Lundaas (head)	40	0
Øystein Tvenge (member)	0	0
Total	40	0

Note 9 Other operating expense

NOK thousand	2022	2021
Marketing cost	(4 385)	(5 534)
Rental and leasing cost ¹	(8 750)	(5 971)
Travel cost	(7 929)	(5 223)
Fees for external services	(29 261)	(21 537)
IT and communication cost	(19 829)	(13 237)
Loss on sale of intangible fixed assets	(4 241)	0
Other operating cost ²	(10 846)	(3 697)
Total operating expenses	(85 241)	(55 201)

¹ Includes common cost related to premises, such as electricity, cleaning, moving cost and contracts not material to IFRS16

² Includes coursing, respresentation cost, mobile useage for emplyees, insurance premiums and other office expense

NOK thousand	2022	2021
Specification of auditor's fee		
Statutory audit	(2 988)	(1 107)
Other assurance services	(62)	(749)
Other non-assurance services	(306)	0
Total	(3 355)	(1 857)

Note 10 Property, plant and equipment

2022

NOK thousand	Office equipment	Fixtures and fittings	Other	Total
Cost at 1 Jan 2022	18 819	3 572	1 239	23 631
Additions	788	1 147	29	1 964
Reclassifications	(2 468)	267	757	(1 444)
Sale	(370)	(14)	(160)	(545)
Disposals	(426)	0	(117)	(543)
Translation difference	442	56	89	587
Cost, end of period	16 785	5 028	1 837	23 650
Accumulated depreciation at 1 January 2022	(13 943)	(1 463)	(779)	(16 185)
Depreciation during the year	(1 634)	(701)	(170)	(2 505)
Reclassifications	1 511	(143)	(145)	1 224
Sale	294	5	132	431
Disposals	335	(0)	45	381
Translation difference	(405)	(30)	(43)	(478)
Accumulated depreciation, end of period	(13 842)	(2 331)	(959)	(17 133)
Carrying amount at 31 Dec 2022	2 942	2 697	877	6 517
Useful life	5-10 yrs	5 yrs	5 yrs	

2021

NOK thousand	Office equipment	Fixtures and fittings	Other	Total
Cost at 1 January 2021	9 367	748	0	10 114
Additions	2 760	626	58	3 443
From business combinations ¹	8 399	1 175	1 792	11 366
Reclassifications	(1 573)	1 286	287	0
Disposals	(331)	(352)	(905)	(1 588)
Translation difference	198	89	8	295
Cost, end of period	18 819	3 572	1 239	23 631
Accumulated depreciation at 1 January 2021	(6 707)	(150)	0	(6 857)
From business combinations ¹	(7 086)	(252)	(1 253)	(8 591)
Depreciation during the year	(1 510)	(523)	(186)	(2 219)
Reclassifications	953	(861)	(92)	0
Disposals	302	352	768	1 422
Translation difference	105	(30)	(15)	59
Accumulated depreciation, end of period	(13 943)	(1 463)	(779)	(16 185)
Carrying amount at 31 Dec 2021	4 876	2 109	460	7 445
Useful life	5-10 yrs	5 yrs	5 yrs	

¹ Ref [Note 18](#), Business combinations

Note 11 Right-of-use assets and lease liabilities

Right-of-use assets

NOK thousand	Buildings	Vehicles	Hardware	Other	Total
Right-of-use assets per 1 Jan 2021	15 867	143	0	4 757	20 768
Addition of right-of-use assets	9 446	678	4 560	7 817	22 501
Depreciation in the period	(6 833)	(233)	(1 421)	(4 170)	(12 656)
Reclassification	0	(143)	0	143	0
Translation difference	(331)	(16)	0	0	(347)
Right-of-use assets per 1 Jan 2022	18 149	430	3 139	8 548	30 266
Addition of right-of-use assets	18 336	0	37	9 836	28 209
Depreciation in the period	(10 791)	(345)	(1 561)	(4 518)	(17 215)
Reclassification between categories	6 631	1	191	(6 822)	0
Translation difference	447	3	9	0	459
Carrying amount of right-of-use assets, end of period	32 773	89	1 814	7 043	41 719
Remaining lease term	1-5 years	1-4 years	1-3 years	1-3 years	
Depreciation method	Linear	Linear	Linear	Linear	

Contracts not material to IFRS 16 are expensed in P&L as they occur. See [Note 2.14](#) for more information of contracts classified as leasing contracts.

Lease liabilities

NOK thousand	31 Dec 2022
Undiscounted lease liabilities and maturity of cash outflow	
< 1 year	17 782
1-2 years	12 435
2-3 years	8 306
3-4 years	4 811
4-5 years	1 566
> 5 years	621
Total undiscounted lease liabilities, end of period	45 521
Discount element	(2 028)
Total discounted lease liabilities, end of period	43 492

NOK thousand	2022	2021
Total lease liabilities, end of period	43 492	31 494

The interest rate used for discounting the lease liability is based on the same as according to the terms of interest rate from the Group's external financing. See [Note 13](#) for interest expense related to leasing contracts.

Note 12 Intangible assets

2022

NOK thousand	Goodwill	Customer relations	Other intangible assets; Custom software	Other intangible assets; Technical software	Other intangible assets; Licenses	Total
Cost at 1 Jan 2022	205 279	57 526	29 975	54 353	4 979	352 112
Additions	0	0	887	0	1 240	2 127
Additions - internally developed	0	0	11 755	0	0	11 755
Less government grants	0	0	(1 006)	0	0	(1 006)
Reclassifications ¹	0	(691)	44 003	(32 619)	1 551	12 244
Sale of asset	(910)	0	0	(9 202)	0	(10 113)
Disposals	0	0	(35 302)	0	0	(35 302)
Translation difference	213	(36)	1 570	1 122	(17)	2 852
Cost, end of period	204 581	56 799	51 883	13 654	7 752	334 669
Accumulated amortizations at 1 Jan 2022	0	(11 495)	(10 093)	(13 523)	(643)	(35 755)
Amortization	0	(11 360)	(13 962)	(3 887)	(1 689)	(30 898)
Impairment	0	0	(5 606)	0	0	(5 606)
Reclassifications ¹	0	691	(19 283)	7 614	(1 054)	(12 032)
Sale of asset	0	0	0	3 527	0	3 527
Disposals	0	0	28 408	0	0	28 408
Translation difference	0	2	(754)	(416)	6	(1 163)
Accumulated amortization and impairment, end of period	0	(22 162)	(21 290)	(6 684)	(3 381)	(53 517)
Carrying amount at 31 Dec 2022	204 581	34 637	30 593	6 969	4 372	281 152
Useful life	Infinite	5 yrs	5–10 yrs	5 yrs	3–10 yrs	

¹ Reclassifications made between categories

The development expenditures that do not meet the criteria for capitalization are recognized as salary and personnel expenses and other operating expenses in profit and loss. The Group has received government grants related to development of software of NOK 1.0m (NOK 1.4m). The grants have been subtracted from the carrying amount of internally generated software.

Impairment of custom software of NOK 5.6m and relates to: Restructuring of different IP in Marine Italy of 3.4m, impairment of excess value in connection with the closing of business in Germany of NOK 0.9m, Closing of product lines like Certify in Hospitality NOK 0.8m and other add-on products of NOK 0.5m.

In December, BA Marine divested certain software IP and associated assets together with twelve employees. The effect from the sale and the de-recognition of the assets ended with a loss from sale of NOK 4m and positive cash flow of NOK 9.3m. The effect is presented in Other operating cost in statement of Profit and Loss.

Referring to PPA (Purchase Price Allocation) from business combination [Note 17](#). For Impairment testing on Goodwill, see [Note 16](#).

2021

NOK thousand	Goodwill	Customer relations	Other intangible assets; Custom software	Other intangible assets; Technical software	Other intangible assets; Licenses	Total
Cost at 1 Jan 2021	93 827	15 529	12 568	1 000	10 018	132 942
Adjustment of opening balance	0	700	(700)	0	0	0
Additions	0	0	826	153	4 876	5 855
Additions - internally developed	0	0	10 316	9 390	0	19 706
From business combinations ¹	111 282	40 972	1 116	42 167	0	195 537
Reclassifications	0	0	6 613	3 773	(10 386)	0
Less government grants	0	0	(725)	(713)	0	(1 438)
Translation difference	170	325	(39)	(1 416)	470	(489)
Cost, end of period	205 279	57 526	29 975	54 353	4 979	352 112
Accumulated amortizations at 1 Jan 2021	0	(3 084)	(1 807)	(667)	(2 102)	(7 660)
Amortization	0	(8 411)	(3 091)	(11 335)	(1 898)	(24 735)
Reclassifications	0	0	(1 836)	(1 521)	3 357	0
Impairment	0	0	(3 359)	0	0	(3 359)
Accumulated amortization and impairment, end of period	0	(11 495)	(10 093)	(13 523)	(643)	(35 755)
Carrying amount at 31 Dec 2021	205 279	46 031	19 882	40 830	4 336	316 358
Useful life	Infinite	5 yrs	5–10 yrs	5 yrs	3–10 yrs	

¹ Ref [Note 8](#), Business combinations

Note 13 Financial items

Finance income

NOK thousand	2022	2021
Interest income	291	259
Realized foreign exchange gains	2 153	2 193
Net unrealized foreign exchange gains	1 522	0
Other financial income	1 225	146
Total financial income	5 191	2 598

Finance expenses

NOK thousand	2022	2021
Interest on debts and borrowings	(697)	(1 872)
Interest expense on lease liabilities	(1 236)	(1 079)
Realized foreign exchange losses	(1 998)	(1 821)
Net unrealized foreign exchange losses	0	(979)
Other financial expenses	(1 350)	(736)
Total financial expenses	(5 280)	(6 487)
Net financial items	(89)	(3 890)

Note 14 Tax

Income tax expense

NOK thousand	2022	2021
Current tax		
Current Income Tax - Norway	889	1 741
Current Income Tax - Other countries	1 539	398
Correction previous year - other countries	968	0
Deferred tax		
Change in deferred taxes - Norway	(7 653)	(6 963)
Change in deferred taxes - Other countries	(2 778)	23
Tax expense (+) / income (-)	(7 035)	(4 802)
A reconciliation of the effective tax rate		
Profit/(loss) before tax	(90 428)	(53 660)
Adjustment of current income tax of previous years	(50)	61
Changes in unrecognized deferred tax asset (if applicable)	66 974	41 875
Temporary differences	690	2 417
Non deductible expenses	37 375	(2 906)
Non-taxable income	(916)	4 279
Tax base	13 643	(7 933)
Income taxes calculated at the Company's domestic tax rate (22%)	3 002	(1 745)
Tax previous year	968	19
Changes in recognized deferred taxes	(10 431)	(6 940)
Different tax rates applied in foreign jurisdictions	(573)	3 865
Tax expense (+) / income (-) at effective tax rate	(7 035)	(4 802)

NOK thousand	2022	2021
Effective tax rate	7.8%	8.9%
Tax rate Norway	22.0%	22.0%
Deferred taxes		
Property, plant and equipment	4 544	2 689
Receivable	91	(35)
Tax losses carried forward	9 256	5 824
Other provisions	0	(2 675)
Leases	110	0
Intangible assets	(11 413)	0
Deferred tax on intangible assets from business combinations	(857)	(13 375)
Deferred taxes, net	1 732	(7 572)
Deferred taxes, capitalized	1 732	(7 572)
Deferred taxes, not capitalized	30 260	19 755
Reconciliation to balance sheet		
Deferred tax assets	12 322	9 511
Deferred tax liabilities	(10 590)	(17 084)
Net Deferred tax assets (liabilities)	1 732	(7 572)

Note 15 Earnings per share

Basic earnings per share (EPS) are calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in Issue during the year according to the following number of outstanding shares.

Issued shares and share capital

	Number of shares	Share Capital (NOK)
1 January 2022	584 903 064	163 772 858
Capital issue, April	100 000 000	28 000 000
Share issue, repair offer, July	3 625 153	1 015 043
Capital issue in relation to acq. of Integra, Nov	2 045 000	572 600
31 December 2022	690 573 217	193 360 501

Diluted EPS amounts are calculated by dividing the profit attributable to ordinary equity holders of the Company by weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be Issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

The following reflects the Income and share data used in the basic and diluted EPS calculations:

NOK	2022	2021
Net profit/(loss) to equity holders	(83 393 192)	(48 857 904)
Total	(83 393 192)	(48 857 904)

Number of shares (in thousands)

Weighted average number of ordinary shares	658 988 513	489 277 730
Effects of dilution, weighted average	5 663 984	91 776 213
Weighted average number of shares, adjusted for effects of dilution	664 652 497	581 053 943

Basic earnings per share	(0.13)	(0.10)
Diluted earnings per share ¹	(0.13)	(0.10)

¹ If Net loss, EPS per Basic and Diluted share will be equal

In 2021, the remaining obligation for share consideration for Qualisoft AS and Maksit was issued, only the weighted dilution persisted. These are all settled at end of 2022.

In 2022, only parts of the original share consideration is included as dilution. Parts of the share consideration for Integra is still outstanding. This is to be settled during 2023.

Effects of dilution

NOK	2022	2021
Redemption shares to minority shareholder of Arribatec AS	0	85 130 804
Share consideration outstanding Qualisoft	0	2 876 712
Share consideration outstanding Maksit	0	2 465 753
Share consideration outstanding Integra	5 663 984	1 302 943

Note 16 Goodwill and impairment

Goodwill and intangible assets stated in the consolidated financial position are mainly derived from excess value following the acquisitions of Instidata AS in 2019, Facil AS, Microsky AS and Innit AS in 2020 and Maksit AS, Qualisoft AS, IB Group and Integra Ass. Ltd in 2021. Recognized goodwill amounts to NOK 204.6m as of 31 December 2022 (NOK 205.3m). Other intangible assets related to excess values in the Group accounts are customer relations and software, with a carrying amount of NOK 45.3 million as per 31 December 2022 (NOK 62.3m).

Only goodwill has an indefinite lifetime, all other intangible assets are amortized, ref [Note 12](#).

Goodwill is tested for impairment for each cash generating unit (CGU) prior to preparation of the annual accounts. The test is performed annually, and when there are indications of impairment. There were no impairment indications in the impairment test 2022 where recoverable amounts exceeded the balance sheet amounts, thus no impairment has been done in 2022.

The recoverable amount for each CGU has been determined estimating their Value in Use (VIU) and comparing that to the carrying amount of the specific CGU. The calculation of VIU has been based on estimate, reflecting the Group's financial planning process. The discount rates are derived as the weighted average cost of capital (WACC) for a similar business in the same business environment.

Goodwill has been allocated for impairment testing purposes to the CGUs below.

NOK thousand	Cloud	BizS	Marine	Hospitality	EA&BPM	Total
Norway	56 622	35 585	0	24 416	66 361	182 984
UK	0	17 398	0	0	0	17 398
Italy	0	0	4 199	0	0	4 199
Total	56 622	52 983	4 199	24 416	66 361	204 581

Cash flow projections and assumptions

A five-year forecast of discounted cash flows plus a 2.0% terminal value growth rate was used to determine net present value of the CGU. Discounted cash flows were calculated after tax and applying a WACC after tax. Estimated cash flow covering the period 2023-2027 consists of estimates for 2023 and beyond.

Key assumptions for the value in use calculations

The basis for the projection of the future cash flows estimated is based on the financial budget of one year, approved by the Board of Directors. The budget in combination with the forecasts represent management's best estimate of the range of economic conditions that will exist over the remaining useful life of the asset. The remaining four years of the forecast period are estimated based on budget and projected performance. The calculation of VIU for the CGU is most of all sensitive when it comes to the following assumptions:

Discount rate

The input data for the WACC is gathered from external sources.

	2022			2021
	Norway	UK	Italy	All
Risk free interest rate	3.1%	3.3%	4.2%	3%
Debt risk premium	6.6%	6.6%	6.6%	3%
Equity risk premium	5.9%	5.9%	5.9%	4%
Equity Beta	1.37	1.37	1.37	1.61
Cost of equity	11.2%	11.2%	11.2%	9.4%
Tax rate	22%	19%	29%	22%
After tax cost debt	7.6%	7.7%	8.0%	4.7%
Equity weight	90%	90%	90%	90%
WACC (pre tax)	13.8%	14.0%	16.6%	9.0%

Sensitivity

At December 31, 2022, the Group's value in use for each CGU was significantly higher than the carrying amount of tested goodwill and intangible assets with indefinite useful lives. The calculation is most sensitive to changes in EBITDA and gross profit (GP) margins. No reasonably likely change in the key assumptions listed above would cause the carrying value to materially exceed the recoverable amount for any of the CGUs. The headroom varies between 22% and 500% in the different CGUs.

The average growth rate and EBITDA margin assumptions are based on historical experience and performance as well as market analysis used for budget 2023 and estimates from 2024-2026 and a terminal growth rate of 2%. The average growth rates in the period for each CGU is:

	Cloud	BizS	Marine ¹	Hospitality ²	EA&BPM
Average revenue growth	16%	9%	0%	196%	16%
Average EBITDA margin	7%	15%	18%	41%	19%

¹ The restructuring and sales of IP in the Marine CGU from 2022 to 2023 effect the average growth rates

² CGU Hospitality will until Q2 2023 go from a start up to become a mature profit making unit, thus impact on the growth rates seems unnatural

Note 17 Business combinations

During 2022, Arribatec did not acquire any shares in companies. During 2021, Arribatec acquired shares in the companies mentioned below and consequently controls the subsidiaries from the date of acquisition. In the purchase price allocations (PPA), the assets and liabilities of the companies have been measured at the estimated fair value on the acquisition date.

The purchase price allocation identified fair value adjustments on Intangible assets like customer relations and software and deferred tax liabilities/assets. The residual value of the purchase price allocation is allocated to goodwill.

Arribatec acquired five companies during 2021 within IT and operation technology. The acquisitions are carried out in line with Arribatec's strategy.

The labor force and "going concern" elements are the main part of the acquired excess value and has been allocated to goodwill in accordance with IFRS 3. Goodwill in relation to the acquisition is related to different CGU's as according to [Note 16](#). The final PPAs (Purchase price allocation) are shown below.

NOK thousand	2021				
	Maksit	Qualisoft	IB Group	Infoship	Integra
Date of acquisition	18 Feb 2021	23 Feb 2021	20 Jan 2021	01 Apr 2021	11 Oct 2021
Acquired part of Company	100%	100%	100%	100%	100%
Purchase price	35 987	85 605	20 830	258	36 268
whereof Cash consideration	25 787	54 855	20 830	258	16 569
whereof Share consideration	10 200	30 750	0	0	2 863
An earn-out component is included in the purchase price amounting to:	0	0	0	0	16 836
Fair value of assets and liabilities on acquisition					
ASSETS					
Non-current assets					
Property, plant and equipment	101	457	1 114	142	940
Goodwill	22 541	66 361	5 025	9	17 091
Customer Relationship	9 234	15 128	0	0	16 610
Software	0	0	43 282	143	0
Other intangible fixed assets	0	0	22 034	0	0
Deferred tax assets	0	0	71	0	0
Other long term assets	0	0	0	0	0
Total non-current assets	31 876	81 946	71 527	294	34 640

NOK thousand	2021				
	Maksit	Qualisoft	IB Group	Infoship	Integra
Current assets					
Trade receivables	3 675	21 856	3 060	240	7 648
Other current assets	263	7 218	1 202	31	462
Contract assets (earned, not invoiced)	0	656	748	0	930
Cash & cash equivalents	7 331	10 937	2 446	1 253	7 890
Total current assets	11 269	40 667	7 457	1 524	16 930
Total Assets	43 145	122 613	78 985	1 817	51 570
Non-current liabilities					
Long term interest bearing debt	0	0	16 227	0	0
Deferred tax liabilities	2 032	3 328	7 127	0	3 126
Other long-term liabilities & provisions	0	0	14 472	1 549	1 101
Total non-current liabilities	2 032	3 328	37 825	1 549	4 228
Current liabilities					
Trade payables	613	1 871	6 287	0	1 747
Tax liabilities	520	0	0	0	(443)
Current Contract liabilities (deferred revenue)	0	10 942	737	0	0
Other short term liabilities	3 621	20 867	13 306	10	9 771
Accrued expenses and prepaid income	372	0	0	0	0
Total current liabilities	5 126	33 680	20 330	10	11 075
Total Net assets	35 987	85 605	20 830	258	36 268
Info					
Net Sales full year	Merged	78 309	45 167	2 280	46 556
Profit /Loss full year	Merged	7 964	(17 838)	(2 147)	(2 870)
Net Sales full year (Arribatec ownership period)	Merged	72 967	45 167	2 280	13 053
Profit /Loss full year (Arribatec ownership period)	Merged	7 309	(17 838)	(2 147)	(133)

Note 18 Investment in subsidiaries

NOK thousand

Subsidiary	Ownership	Year of acquisition/ foundation	Profit after tax 2022	Total Equity 31.12.2022	Profit after tax 2021	Total Equity 31.12.2021
Arribatec Group ASA	100%	2015	(43 009)	338 909	(16 200)	331 154
Arribatec Norge AS ¹	100%	2017	(611)	6 696	823	8 628
Arribatec Hospitality AS	100%	2019	(10 130)	5 498	(7 724)	8 156
Arribatec Cloud AS ²	100%	2020	3 839	9 686	940	5 954
Innit Utvikling AS ¹	100%	2020	na	na	1 298	2 253
Microsky AS ²	100%	2020	na	na	613	1 850
Arribatec EA & BPM AS	100%	2021	1 889	2 292	7 309	5 776
Arribatec Sverige AB	100%	2016	(1 948)	480	(4 453)	669
Arribatec Denmark ApS	100%	2015	415	1 781	447	1 301
Arribatec Innovation Sp. z o.o.	100%	2018	672	1 108	636	439
Arribatec Belgium NV	100%	2018	769	2 444	547	1 535
Arribatec Italy S.r.l.	100%	2018	(637)	14 867	(406)	15 476
Arribatec Iberia SL	100%	2017	(874)	4 115	2 289	4 374
Arribatec Americas Inc	100%	2018	2 732	10 552	2 899	7 015
Arribatec Hospitality LLC	100%	2018	(1 037)	(2 214)	(922)	(1 024)
IB S.r.l.	100%	2021	(20 602)	(28 639)	(18 876)	(4 774)
IB Digital Ship S.r.l. ³	100%	2021	na	na	23	241
IB Cyprus LTD	100%	2021	59	4 350	160	4 057
IB USA Inc	100%	2021	1 239	270	855	(1 060)
Arribatec Solutions UK LTD	100%	2018	(712)	(2 593)	(1 757)	(1 893)
Integra Associates Ltd.	100%	2021	(590)	5 848	(134)	6 619
Infoship GmbH	100%	2021	(1 928)	(3 966)	(2 147)	(1 870)
Arribatec France Sarl	100%	2021	(7)	(0)	(188)	(87)
Arribatec Solutions Trading Ltd	100%	2021	(1 956)	(2 869)	(358)	(363)

All entities listed are included in the consolidated financial statements of Arribatec Group ASA.

During 2022, Innit Utvikling AS was merged into Arribatec Norge AS, Microsky AS was merged into Arribatec Cloud AS and IB Digital Ship S.r.l. was merged into IB S.r.l.

Arribatec Group ASA are holding direct ownership of most entities. Arribatec Americas INC and Arribatec Americas LLC are both subsidiaries of Arribatec Denmark Aps. The IB Group is owned by Arribatec Italy S.r.l.

¹ Innit Utvikling AS was merged into Arribatec Norge AS in 2022

² Microsky AS was merged into Arribatec Cloud AS in 2022

³ IB Digital Ship S.r.l. was merged into IB S.r.l in 2022

Note 19 Other non-current assets

NOK thousand	2022	2021
Investment in shares	60	60
Bond notes in Italy	0	9 836
Deposits	5 263	664
Other	0	118
Total other non-current assets	5 323	10 678

Note 20 Account receivable

NOK thousand	Current	0-30 days	31-60 days	61-90 days	90+days	Total	whereof estimated credit losses
Ageing, Accounts receivable							
2022	60 600	17 022	5 200	2 984	2 409	88 214	(2 994)
2021	49 285	23 200	5 819	7 004	3 366	88 674	(570)

Provision for Expected Credit Losses (ECL) are included with NOK 3.0m (NOK 570k). The provision is based on a valuation per subsidiary at year end based on general assumptions as well as agreements with customers and payments made in next year.

Accounts receivables are non-interest bearing. See [Note 2](#) for a description of allowance for expected credit losses. [Note 3](#) provides a description of the Group's credit risk management.

Note 21 Financial instruments

Set out below is a comparison by class of carrying amounts and fair values of all financial instruments that are carried in the financial statements.

The financial assets principally consist of cash and cash equivalents obtained through the operating business. The financial liabilities principally consist of trade and other payables arising directly from its operations. The fair value of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: The fair value of financial instruments traded in active markets is based on quoted market prices

Level 2: The fair value of financial instruments that are not traded in an active market is determined using valuation techniques which maximize the use of observable market price and rely as little as possible on entity-specific estimates. If all significant inputs require to fair value an instrument are observable.

Level 3: techniques that use inputs that have a significant effect on the recorded fair value that are not based on observable market data.

NOK thousand	Carrying amount			Fair value			Total
	Amortized cost	Fair value through profit and loss	Total	Level 1	Level 2	Level 3	
31 Dec 2022							
Financial assets							
Investment in shares ¹	0	60	60	0	0	60	60
Accounts receivable	88 214	0	88 214	0	0	88 214	88 214
Deposits related to premises	5 263	0	5 263			5 263	5 263
Other receivables	1 128	0	1 128	0	0	1 128	1 128
Total financial assets	94 605	60	94 665	0	0	94 665	94 665
Financial liabilities							
Non-current lease liabilities	26 727	0	26 727	0	0	26 727	26 727
Other non-current financial liabilities	967	0	967	0	0	967	967
Current lease liabilities	16 765	0	16 765	0	0	16 765	16 765
Accounts payable	31 879	0	31 879	0	0	31 879	31 879
Contract liabilities	16 476	0	16 476	0	0	16 476	16 476
Current tax payable	650	0	650	0	0	650	650
Other current liabilities	83 969	0	83 969	0	0	83 969	83 969
Interest bearing loan	31 211	0	31 211	0	0	31 211	31 211
Total financial liabilities	192 167	0	192 167	0	0	192 167	192 167

NOK thousand	Carrying amount			Fair value			
	Amortized cost	Fair value through profit and loss	Total	Level 1	Level 2	Level 3	Total
31 Dec 2021							
Financial assets							
Investment in shares ¹	0	60	60	0	0	60	60
Accounts receivable and other receivables	90 964	0	90 964	0	0	90 964	90 964
Total financial assets	90 964	60	91 024	0	0	91 024	91 024
Financial liabilities							
Accounts payable and other payables ²	166 643	0	166 643	0	0	166 643	166 643
Interest bearing loan	37 425	0	37 425	0	0	37 425	37 425
Total financial liabilities	204 067	0	204 067	0	0	204 067	204 067

¹ Investment in shares is classified as Other non-current assets

² Consists of lease liabilities, other non-current financial liabilities, accounts payable, contract liabilities, current tax payable and other current liabilities

Note 22 Other receivables and other current assets

NOK thousand	2022	2021
Government receivables	4 317	4 189
Prepaid cost	13 648	9 689
Other current assets	1 647	8 732
Total other non-current assets	19 612	22 610

Note 23 Contract assets and liabilities

Contract assets

Contract assets are recognized for performance obligations satisfied over time, mainly from installation services and projects where progress is measured over time. When the consideration becomes unconditional the contract assets are reclassified to accounts receivables, which attributes the main changes to the contract assets in the periods.

Contract assets will typical insure in Solassa/Saas project were the customer pays a fixed annual or monthly fee over 3-5 years and this also includes payment for the implementation and integration services. In such cases revenue are recognized at the time were performance obligations are meet and registered as a contract assets. A reclassification is done when the customer is invoiced, ref [Note 2.6](#).

NOK thousand	2022	2021
As of 1 January	19 549	12 387
Performance obligations met	36 572	20 676
Reclassified to receivables	(40 272)	(16 006)
From business combinations	0	2 335
Translation difference	427	157
Total contract assets	16 276	19 549

It is expected that 72% of the above contract assets will be reversed in 2023, 20% in 2024 followed by 6% in 2025 and the remaining 2% in 2026.

The expected credit losses on Contracts assets are considered immaterial as the contracts are mainly with governmental parties and therefore secured. Contracts are subject to valuation of credit losses in same way as Accounts receivable.

Contract liabilities

Contract liabilities relates to consideration received in advance of performance under revenue contracts with customers. Revenue is recognized as (or when) the Group fulfils its performance obligation(s) under the contracts.

Contract liabilities are presented in the table below:

NOK thousand	2022	2021
As of 1 January	21 483	1 283
Deferred revenue	68 627	38 779
Recognized as revenue in P&L	(73 811)	(30 256)
From business combinations	0	11 679
Translation difference	177	(2)
Total contract liabilities	16 476	21 483

Contract liabilities are mainly invoiced to customers in advance and relating to 2023. All liabilities per 1 January was recognized as revenue in P&L during the year.

Note 24 Inventory

NOK thousand	2022	2021
Hardware for resale	900	324
Licenses for resale	2 877	2 855
Total other non-current assets	3 777	3 179

Note 25 Cash

NOK thousand	2022	2021
Cash, free	26 956	31 948
Cash, restricted	13 492	11 810
Total cash and cash equivalents	40 449	43 758

Note 26 Shares

Issued shares and share capital

	Number of shares	Share Capital (NOK)
1 January 2020	16 077 403	16 077 403
Capital issue, Jan	7 164 688	7 164 688
Capital issue, Mar	41 666 666	41 666 666
Capital issue, Mar	25 000 000	25 000 000
Capital decrease, Nov		(64 734 305)
New shares, Oct	235 819 574	66 029 481
Share issue, repair offer, Nov	32 855 000	9 199 400
Share issue, employee offer, Nov	10 000 000	2 800 000
Share issue, private placement, Dec	50 000 000	14 000 000
1 January 2021	418 583 331	117 203 333
Capital issue in relation to acq. of Facil, Jan	12 423 200	3 478 496
Capital issue in relation to acq. of Microsky, Feb	3 499 998	979 999
Capital issue in relation to acq. of Innit, Mar	5 606 400	1 569 792
Capital issue in relation to acq. of Qualisoft, May	15 000 000	4 200 000
Capital issue in relation to acq. of Maksit, Aug	5 000 000	1 400 000
Capital issue in relation to merger with Arribatec AS, Sep	124 790 135	34 941 238
31 December 2021	584 903 064	163 772 858
Capital issue, April	100 000 000	28 000 000
Share issue, repair offer, July	3 625 153	1 015 043
Capital issue in relation to acq. of Integra, Nov	2 045 000	572 600
31 December 2022	690 573 217	193 360 501

Each share has the same rights and has a par value of NOK 0.28.

20 largest shareholders at 31 Dec 2022

	Holding	Stake
FERNCLIFF LISTED DAI AS	166 554 032	24.1%
ARRIBA INVEST AS	53 200 000	7.7%
DALLAS ASSET MANAGEMENT AS	24 598 694	3.6%
JOAR AARENES	24 111 850	3.5%
TORSTEIN INGVALD TVENGE	21 000 000	3.0%
NORDNET BANK AB	18 656 529	2.7%
SRK CONSULTING AS	17 809 464	2.6%
ERIK SKAAR OPDAL	16 952 000	2.5%
TRUDE HALVORSEN	10 797 884	1.6%
HANEKAMB INVEST AS	10 553 463	1.5%
DATUM AS	8 542 908	1.2%
MIDDELBOE AS	7 011 150	1.0%
NORSK REGNESENTRAL	6 770 735	1.0%
DANSKE BANK A/S	6 128 767	0.9%
LARS HUGO BRAADLAND OLSEN	5 748 500	0.8%
LCS AS	5 518 001	0.8%
JAN ARNE CHRISTENSEN	5 156 750	0.7%
NORDNET LIVSFORSIKRING AS	5 152 005	0.7%
VALSET INVEST AS	4 500 000	0.7%
FAISAL BAIG	4 207 000	0.6%
Total 20 largest shareholders	422 969 732	61.2%
Other shareholders	267 603 485	38.8%
Total	690 573 217	100.0%

Shares held by related parties

	Holding	Stake	
FERNCLIFF LISTED DAI AS	166 554 032	24.1%	Related to Øystein S. Spetalen, Member of the Board in Arribatec Group ASA
HANEKAMB INVEST AS	10 553 463	1.5%	Related to Martin Nes, Chairman of the Board in Arribatec Group ASA
FINANCE RESOURCES GJ AS	3 606 084	0.5%	Related to Geir Johansen, CEO of Arribatec Group ASA
REAKTOR RETURNS AS	1 738 830	0.3%	Related to Henrik Lie-Nielsen, Member of the Board in Arribatec Group ASA
KJØLVIK INVEST AS	583 334	0.1%	Related to Ole-Jakob Kjølvik, COO of Arribatec Group ASA
SICUBI AS	240 712	0.0%	Related to Bente Brocks, CFO (interim) of Arribatec Group ASA
HELLEBUST, KRISTIN	227 272	0.0%	Related to Kristin Hellebust, Member of the Board in Arribatec Group ASA

Note 27 Interest bearing loans

NOK thousand

Debt financial institutions	Type	Currency	Facility limit	Interest rate	Year of maturity	31 Dec 2022	31 Dec 2021
Danske Bank	Revolving credit facility	NOK	20 000	NIBOR+2.75%	2023	6 750	0
DNB	Revolving credit facility	NOK	7 000	6.15%	2022	0	5 710
DNB	Unsecured bank loan	NOK		4.65%	2023	0	185
DLL	Leasing & finance company	NOK		4.5%	2024	244	493
The Norwegian Research Council	Governmental	NOK		3.35%	2022	0	188
Bank Intesa, Italy	Unsecured bank facilities	EUR		EURIBOR+1.95%-2.40%	2027	8 411	9 824
Bank Progetto, Italy	Unsecured bank loan	EUR		EURIBOR+5%	2025	5 759	7 236
Bank Carige, Italy	Unsecured bank loan	EUR		1.3%	2027	6 863	7 478
Bank Passadore, Italy	Unsecured bank loan	EUR		EURIBOR+1.5%	2028	3 154	2 991
Italian banks, ref above	Revolving credit facility	EUR		1.0-4.75%	2023	29	3 320
Total						31 211	37 425

	Credit facilities	Other borrowings	Total
Balance at 1 Jan 2022	9 030	28 394	37 425
Proceeds from loans and borrowings	4 067	0	4 067
Repayment of loans and borrowings	(6 499)	(5 464)	(11 963)
Total changes in financial cashflow	(2 432)	(5 464)	(7 896)
Translation difference	181	1 501	1 682
Total Borrowings at end of period	6 779	24 431	31 211

Note 28 Pensions

Arribatec group meets the different local mandatory occupational pension requirement.

Arribatec operates defined contribution retirement benefit plans for all qualifying employees of its subsidiaries in Norway, Sweden and Denmark. The only obligation of the group with respect to retirement benefit plan is to make the specified contributions.

The employees of other subsidiaries are member of a state managed retirement benefit plan operated by the government. The subsidiaries are required to contribute a specified percentage of payroll costs to the retirement benefit scheme to fund the benefits.

Note 29 Provisions

NOK thousand	2022	2021
Severance indemnity funds in Italy	10 364	9 586
Non-current part of Integra earn-out estimate	0	9 541
Other provisions	3 838	3 661
Total provision	14 202	22 789

Note 30 Other current liabilities

NOK thousand	2022	2021
Employer tax and employee withholding tax	22 700	16 172
Accrued holiday payments and bonuses	31 987	31 337
VAT liabilities	10 121	6 748
Severance payments	0	3 069
Remaining part of acq.price, Integra	8 569	10 786
Other short term liabilities	10 591	14 768
Total other current liabilities	83 969	82 880

Note 31 Transactions with related parties

No transactions with related parties during 2022. During 2021, the following transactions were approved by the General meeting in Arribatec Group ASA 20 November in 2020. Ferncliff is a related party to Tycoon Industrier AS, related to Øystein S. Spetalen, Member of the Board in Arribatec Group ASA.

NOK thousand	2022	2021
Transactions with related parties		
Ferncliff AS - Fee for CEO and CFO for hire	0	562
Total Related parties transactions	0	562

Note 32 Pledged assets

The Group have no pledged assets.

Note 33 Subsequent events

Subsequent to 31 December 2022, the following highlights has occurred:

1 February, Arribatec announced a proposal of a reverse share split of the Company's shares in the ratio of 10:1 to meet Oslo Børs' requirements of a minimum share value of NOK 1 per share.

Parent company financial statements

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Income statement of Arribatec Group ASA

NOK thousand	Note	2022	2021
Operating income and operating expenses			
Sales revenue		0	9 115
Other income		4 360	(2 022)
Total income		4 360	7 093
Raw materials and consumables used		(21 154)	(14 031)
Employee benefits expense	2	(16 567)	(1 490)
Depreciations, amortization and impairment of tangible and intangible fixed assets	7, 8	(5 253)	(12 472)
Other expenses	3	(3 449)	(15 522)
Total expenses		(46 424)	(43 516)
Operating profit/loss		(42 063)	(36 423)
Financial income and expenses			
Other interest income		1 416	942
Other financial income	4	1 687	15 848
Other interest expenses		(1 197)	(178)
Other financial expenses	5	(2 335)	(2 428)
Net financial items		(430)	14 186
Result before tax		(42 493)	(22 237)
Tax expense	6	767	6 037
Result for the year	12	(41 726)	(16 200)
Allocation of result for the year			
Other equity		(41 726)	(16 200)
Total brought forward		(41 726)	(16 200)

Balance sheet of Arribatec Group ASA

NOK thousand	Note	2022	2021
ASSETS			
Non-current assets			
Intangible assets			
Licences, patents etc.	8	6 005	15 006
Deferred tax assets	6	9 272	8 505
Total intangible assets		15 277	23 511
Property, plant and equipment			
Equipment, fixtures and fittings and other movables		1 010	1 773
Total property, plant and equipment	7	1 010	1 773
Non-current financial assets			
Investments in other group companies	9	309 969	303 817
Loan to group companies	9	30 413	27 322
Other long-term receivables	9	3 386	0
Total non-current financial assets		343 767	331 139
Total non-current assets		360 055	356 423

NOK thousand	Note	2022	2021
Current assets			
Inventories			
Inventories		2 877	0
Total Inventories		2 877	0
Receivables			
Accounts receivables		70	127
Accounts receivables from group companies		36 670	24 365
Other short-term receivables		1 422	4 601
Receivables from group companies		12 349	26 987
Total receivables		50 511	56 079
Bank deposits, cash and cash equivalents			
Bank deposits, cash and cash equivalents	10	3 469	6 391
Total bank deposits, cash and cash equivalents		3 469	6 391
Total current assets		56 856	62 470
Total assets		416 911	418 893

Balance sheet of Arribatec Group ASA

NOK thousand	Note	2022	2021
EQUITY AND LIABILITIES			
Equity			
Paid in equity			
Share capital	11	193 361	163 773
Other paid in capital		215 645	582 605
Total paid-in equity		409 005	746 378
Retained earnings			
Other equity		(68 173)	(415 224)
Total retained earnings		(68 173)	(415 224)
Total equity	12	340 832	331 155

NOK thousand	Note	2022	2021
Liabilities			
Other non-current liabilities			
Liabilities to group companies		16 669	18 425
Total non-current liabilities		16 669	18 425
Current liabilities			
Liabilities to financial institutions		32 314	0
Trade payables		6 127	43 488
Public duties payable		1 722	(4 102)
Liabilities to group companies		2	2 325
Other current liabilities		19 245	27 603
Total current liabilities		59 410	69 314
Total liabilities		76 079	87 739
Total equity and liabilities		416 911	418 893

Statement of cash flow of Arribatec Group ASA

For the year ended 31 December

Oslo 26 April 2023
The board of Arribatec Group ASA

NOK thousand	Note	2022	2021
Operating activities			
Profit/(Loss) before tax		(42 493)	(22 237)
Adjustments for:			
- (Increase)/decrease in accounts receivable		5 569	(3 768)
- (Decrease)/Increase in accounts payable		(37 361)	(12 632)
- Depreciation, amortization and impairment		5 253	12 472
Change in other current assets/ liabilities		(17 475)	(168 356)
Net cash flows operating activities		(86 507)	(194 521)
Investing activities			
Cash received through business combination		0	1 339
Cash consideration investment in subsidiaries		0	153 065
Capitalized tangible and intangible assets		2 738	(7 917)
Net cash flows investing activities		2 738	146 487
Financing activities			
Proceeds from borrowings		0	21 850
Change in overdraft		32 314	0
Other changes in equity		51 813	(221 630)
Proceeds from shares issued		0	86 557
Share issue costs		(3 280)	(600)
Net cash flows financing activities		80 847	(113 823)
Net change in cash and cash equivalents		(2 922)	(161 857)
Cash and cash equivalents at beginning of period		6 391	168 248
Cash and cash equivalents at end of period		3 469	6 391

Signed electronically

Martin Nes
chairman of the board

Øystein Stray Spetalen
member of the board

Kristin Hellebust
member of the board

Henrik Lie-Nielsen
member of the board

Linn Katrine Høie
member of the board

Geir Johansen
Group CEO

Arribatec Group ASA

Notes to the financial statement

Note 1 Accounting principles

1.1 Basis for preparation of the company accounts

The annual accounts are set up in accordance with the Accounting Act of 1998, Norwegian accounting principles (NGAAP) and generally accepted Norwegian accounting best practice (NGRS). The annual accounts consist of the income statement, balance sheet, cash flow statement and notes. The annual accounts constitute a whole.

The most important accounting principles that are used in the preparation of the annual accounts are as follows:

1.2 Currency

Monetary items in foreign currencies are valued at the year-end exchange rate. Other assets and liabilities in foreign currency are valued according to general valuation regulations.

1.3 Revenue

Revenues mainly consist of sales of services to other companies in the group. The company recognizes revenue when it transfers control of a good or service to a customer. Dividends and group contributions from subsidiaries are recognized in the same year in which they are earned in the underlying companies, and when such distributions are expected to be resolved and are included in the underlying companies' annual accounts. Interest income is entered as it is earned.

1.4 Expenses

Expenses are included with and expensed simultaneously with the income that the expenses are attributable to. Costs that cannot be directly attributed to income are expensed when incurred. Interest and fees are entered as these are earned as income or incurred as costs.

1.5 Defined contribution pension schemes

The obligations of the Company related to payments of defined contribution retirement plans are expensed in the income statement as they are earned by the employee for services conducted on behalf of the employer during the period.

1.6 Classification of assets and liabilities

Fixed assets and non-current liabilities consist of items expected to be settled more than twelve months after the balance sheet date. Current assets and current liabilities consist of amounts that are expected to be settled within twelve months after the balance sheet date.

Fixed assets are valued at historical cost but written down to actual value when the reduction in value is not expected to be temporary. Fixed assets with a limited economic lifetime are depreciated in accordance with a depreciation plan. Non-current loans are recorded at the nominal received value at the time of establishment.

Current assets are valued at the lowest of the cost value and actual value. Non-current liabilities are recorded at the nominal received value at the time of establishment.

1.7 Tangible fixed assets

Tangible fixed assets are recognized at historical cost in the balance sheet, with a deduction for accumulated depreciation and any impairment. The write down is reversed when the basis for the write down no longer exists. Depreciation is made on a straight-line basis over the asset's estimated useful life, which is assessed on an individual basis, ranging from three to five years.

1.8 Other intangible assets

Intangible fixed assets are recognized at cost in the balance sheet, with a deduction for accumulated depreciation and any impairment.

Amortization is calculated using the straight-line method to allocate the cost over their useful lives of three to five years.

1.9 Shares in subsidiaries

In Arribatec Group ASA's company accounts, shares in subsidiaries are valued in accordance with the cost method. Group contributions are entered in the parent company's accounts as income in investment in subsidiaries under financial items, in the extent to which the distribution relates to the earnings accrued in the holding period.

Other received group contributions are entered as a reduction of cost price of the shares. Provided group contributions net after tax are entered as increased investment in subsidiaries.

1.10 Receivables

Receivables are recorded at nominal value less provisions for expected losses. Provisions for losses are made based on an individual analysis of the individual receivables.

1.11 Taxes

Tax expenses consist of tax payable and the change in deferred tax. Deferred tax are calculated on all differences between accounting and tax values of assets and liabilities. Deferred tax is calculated at 22% based on the temporary differences that exist between the accounting and tax values, and tax loss carried forward at the end of the financial year. Net deferred tax assets are recognized to the extent that it is likely that they could be utilized. Tax expenses and deferred tax are entered in the accounts directly against equity so far as the tax items relate to items recognized directly against equity.

1.12 Leasing agreements

Leases where the most significant risks and returns associated with ownership of the asset are not acquired by the company are classified as operating lease agreements. Lease payments are classified as an operating expense and are recognized linearly over the contract period.

1.13 Use of estimates

Management has used estimates and assumptions that affect the income statement and the valuation of assets and liabilities, as well as contingent assets and liabilities on the balance sheet date during the preparation of the annual accounts in accordance with generally accepted accounting principles.

1.14 Contingencies and events after the Balance Sheet date

Contingent losses that are probable and quantifiable are expensed.

See [Note 13](#) for events after the balance sheet date. .

1.15 Cash Flow Statement

The cash flow statement is prepared according to the indirect method. Cash and cash equivalents include cash, bank deposits and other short-term liquid investments.

Note 2 Employee compensation

NOK thousand	2022	2021
Salaries	(11 791)	(1 187)
Employment tax	(1 720)	(159)
Pension costs	(389)	0
Other benefits	(2 667)	(144)
Total employee compensation	(16 567)	(1 490)

¹ including Social security paid to board members

Note 3 Other operating expenses

NOK thousand	2022	2021
Consultants, etc	0	(3 024)
Legal costs	(5 301)	(3 566)
R&D related costs	0	(170)
Computer and software costs	(2 822)	(2 805)
Leasing	(3 205)	(1 461)
Audit and accounting fees	(1 957)	(2 516)
Stock fees/Listing of shares	(219)	(860)
Other	10 054	(1 119)
Total other operating expenses	(3 449)	(15 522)

Note 4 Other financial income

NOK thousand	2022	2021
IC Group contribution received	0	7 649
IC Accrued dividend received	0	6 789
Net unrealized foreign exchange losses	1 687	1 411
Total other financial income	1 687	15 848

Note 5 Other financial expense

NOK thousand	2022	2021
Write off intercompany loan	(1 530)	0
Other	(805)	(2 428)
Total other financial expense	(2 335)	(2 428)

Note 6 Tax

NOK thousand	2022	2021
Earnings before tax	(42 493)	(22 237)
Permanent differences	1 606	0
Change in temporary differences	3 527	6 037
Total taxable income / loss (-)	(37 360)	(16 200)
Payable tax on this year's result	0	0
Deferred tax	9 272	8 505

Note 7 Property, plant and equipment

NOK thousand	Office equipment	Fixture and fittings	Other	Total
Cost at 1 January 2022	4 037	546	745	5 328
Additions	0	319	0	319
Disposals / transferred	(895)	0	0	(895)
Cost at 31 December 2022	3 142	865	745	4 752
Accumulated depreciation at 1 January 2022	(3 111)	(445)	0	(3 555)
Depreciation during the year	(31)	(53)	(102)	(186)
Accumulated depreciation at 31 December 2022	(3 142)	(498)	(102)	(3 742)
Carrying amount at 31 December 2022	0	367	643	1 010
Useful life	5-10 yrs	5 yrs	5 yrs	

Note 8 Other intangible assets

NOK thousand	Custom software	Licenses	Other	Total
Cost at 1 January 2022	30 732	1 544	101	32 377
Additions	2 419	0	0	2 419
Disposals / transferred	(24 949)	0	0	(24 949)
Cost at 31 December 2022	8 202	1 544	101	9 847
Accumulated amortization at 1 January 2022	(16 987)	(352)	(31)	(17 371)
Disposals / transferred	18 596	0	0	18 596
Amortization during the year	(4 227)	(309)	(10)	(4 545)
Impairment during the year	(522)	0	0	(522)
Accumulated amortization at 31 December 2022	(3 139)	(661)	(41)	(3 841)
Carrying amount at 31 December 2022	5 063	883	60	6 005
Useful life	5-10 yrs	5 yrs	5 yrs	

Note 9 Shares in subsidiaries

NOK thousand	Ownership	Book value of shares	Equity in subsidiaries
Arribatec Norge AS	100%	44 250	8 640
Arribatec Hopitality AS	100%	36 544	5 121
Arribatec Cloud AS	100%	80 091	12 029
Arribatec EA & BPM AS	100%	85 605	7 152
Arribatec Belgium NV	100%	586	2 444
Arribatec Denmark ApS	100%	56	1 781
Integra Associates Ltd	100%	36 268	5 848
Arribatec France Sarl	100%	102	0
Arribatec Solutions Trading Ltd	100%	0	(2 869)
Arribatec Iberia SL	100%	28	4 115
Arribatec Sverige AB	100%	9 199	480
Arribatec Italy S.r.l.	100%	17 024	14 867
Arribatec Innovation Sp. z o.o.	100%	218	1 108
Total		309 969	27 774

Note 10 Cash and short-term deposits

As of 31 December 2022 the company had a cash balance of NOK 762 770 thousand as restricted cash.

Note 11 Share capital and shareholder information

The Company is listed on the Oslo Stock Exchange under the ticker ARR. Share capital in the company per 31 December 2022 consisted of 690 573 217 shares, each with a nominal value of NOK 0.28. Total share capital was NOK 193 360 501.

Note 12 Equity

NOK thousand	Share capital	Other paid-in capital	Other equity	Total equity
Equity 31 December 2021	163 773	582 605	(415 224)	331 154
Result of the year			(41 726)	(41 726)
Other paid in capital	29 588	25 097		54 685
Share issue cost		(3 281)		(3 281)
Reclassificaion within equity		(388 776)	388 776	0
Equity 31 December 2022	193 360	215 645	(68 173)	340 832

Note 13 Events after the balance sheet date

1 February 2023, Arribatec announced a proposal of a reverse share split of the Company's shares in the ratio of 10:1 to meet the Oslo Børs' requirements of a minimum share value of NOK 1 per share.



BDO AS
 Munkedamsveien 45
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 0121 Oslo
 Norway

Independent Auditor's Report

To the Annual Shareholders meeting of Arribatec Group ASA

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Arribatec Group ASA.

The financial statements comprise:

- The financial statements of the parent company, which comprise the balance sheet as at 31 December 2022, income statement, statement of comprehensive income, statement of changes in equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and
- The financial statements of the group, which comprise the balance sheet as at 31 December 2022, and income statement, statement of comprehensive income, statement of changes in equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion:

- The financial statements comply with applicable statutory requirements,
- The accompanying financial statements give a true and fair view of the financial position of the company as at 31 December 2022, and its financial performance and its cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.
- The accompanying financial statements give a true and fair view of the financial position of the group as at 31 December 2022, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the EU.

Our opinion is consistent with our additional report to the Audit Committee.

Penneo Dokumentnøkkel: HLVE5-54QT6-27B1W-H5PP4-KVQLN-181PG

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Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company and the Group as required by relevant laws and regulations in Norway and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

To the best of our knowledge and belief, no prohibited non-audit services referred to in the Audit Regulation (537/2014) Article 5.1 have been provided.

We have been the auditor of Arribatec Group ASA for 2 years from the election by the general meeting of the shareholders on 12 May 2021 for the accounting year 2021.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Description of the key audit matter	How the key audit matter was addressed in the audit
<p>Goodwill and intangible assets</p> <p>Under IFRS, the Group is required to perform an annual impairment test of goodwill and intangible assets with an indefinite useful life.</p> <p>Impairment testing of goodwill and intangible assets is a key aspect of our audit due to the complexity of the assessments and the significance of assumptions related to future market and/or economic conditions that support the assessment.</p>	<p>Our audit procedures have included a detailed review of management's impairment test for each business unit to which goodwill and intangible assets are allocated. We have also assessed management's assumptions supporting the valuation and taken into consideration management's historical accuracy in determining the estimates. Internal specialists have assisted us in this process. We have also considered the assumptions described in note 16 and assessed the adequacy of the information provided in the notes against the requirements of IAS 36.</p>

Penneo Dokumentnøkkel: HLVE5-S4QT6-27B1W-H5PP4-KVQLN-181PG

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Description of the key audit matter	How the key audit matter was addressed in the audit
<p>Investments in subsidiaries</p> <p>The company has significant investments in subsidiaries that are measured at cost. Investments in subsidiaries are tested for impairment if impairment indicators are present. An impairment loss is recognized if the carrying amount exceeds the recoverable amount. The significant amounts involved, and the complexity of the valuation of the assets, lead us to classify the valuation of investments in subsidiaries as a key audit matter.</p>	<p>Our audit procedures included a detailed review, testing, and assessment of management's impairment tests, including the calculation of recoverable amounts. We have also assessed management's assumptions supporting the valuation and taken into consideration the historical accuracy in determining the estimates. Internal specialists have assisted us in this process. We have also considered the assumptions described in note 16.</p>

Other information

The Board of Directors and the Managing Director (management) are responsible for the other information. The other information comprises the Board of Directors' report and other information in the Annual Report, but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Penneo Dokumentnøkkel: HLVE5-54QT6-27B1W-H5PP4-KVQLN-181PG



Opinion on the Board of Director's report

Based on our knowledge obtained in the audit, in our opinion the Board of Directors' report

- is consistent with the financial statements and
- contains the information required by applicable statutory requirements.

Our opinion on the Board of Director's report applies correspondingly for the statements on Corporate Governance and Corporate Social Responsibility.

Responsibilities of the Board of Directors and the Managing Director for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and for the preparation and fair presentation of the financial statements of the group in accordance with International Financial Reporting Standards as adopted by the EU, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern. The financial statements of the Company use the going concern basis of accounting insofar as it is not likely that the enterprise will cease operations. The financial statements of the Group use the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

For further description of Auditor's Responsibilities for the Audit of the Financial Statements reference is made to:

<https://revisorforeningen.no/revisjonsberetninger>



Report on compliance with Regulation on European Single Electronic Format (ESEF)

Opinion

As part of the audit of the financial statements of Arribatec Group ASA we have performed an assurance engagement to obtain reasonable assurance about whether the financial statements included in the annual report, with the file name **Arribatec-Group-ASA-2022-12-31-en.zip** have been prepared, in all material respects, in compliance with the requirements of the Commission Delegated Regulation (EU) 2019/815 on the European Single Electronic Format (ESEF Regulation) and regulation pursuant to Section 5-5 of the Norwegian Securities Trading Act, which includes requirements related to the preparation of the annual report in XHTML format and iXBRL tagging of the consolidated financial statements.

In our opinion, the financial statements, included in the annual report, have been prepared, in all material respects, in compliance with the ESEF Regulation.

Management's Responsibilities

Management is responsible for the preparation of the annual report in compliance with the ESEF Regulation. This responsibility comprises an adequate process and such internal control as management determines is necessary.

Auditor's Responsibilities

For a description of the auditor's responsibilities when performing an assurance engagement of the ESEF reporting, see: <https://revisorforeningen.no/revisjonsberetninger>

BDO AS

Yngve Gjethammer
State Authorised Public Accountant
(This document is signed electronically)

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Page 5 of 5

Penneo

The signatures in this document are legally binding. The document is signed using Penneo™ secure digital signature. The identity of the signers has been recorded, and are listed below.

"By my signature I confirm all dates and content in this document."

Yngve Gjethammer

Partner

On behalf of: BDO AS

Serial number: 9578-5998-4-785509

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\ Statement of Corporate Governance .

This chapter describes Arribatec Group ASA's ("Arribatec" or "the Company") compliance with the Norwegian code of practice for corporate governance. The Company's Board of Directors embraces the principles of good corporate governance and is vigilant about the Company's adherence to these principles. This report includes the information required to comply with §3-3b in the Norwegian Accounting Act.

Corporate governance

As a security provider, understanding and adhering to rules and regulations is of the utmost importance to Arribatec. Good corporate governance benefits the Company's reputation and thus value, and vice versa. The Company adheres to the following set of principles with regard to corporate governance:

Transparency

The communication between the Company and its stakeholders shall be based on transparency about matters that are relevant to evaluate the operations of the Company.

Independence

The Board of Directors shall act independently of the Company's executive management to ensure that decisions are made on fair and neutral grounds.

Equality

All shareholders shall be treated equally.

Control and governance

Good internal control and governance principles shall contribute to predictability and risk mitigation for owners and other stakeholders.

1. Corporate Governance at Arribatec Group ASA

The Company always seeks to comply with the most recent applicable legal framework for companies listed on the Norwegian stock exchange. The Company endorses the "Norwegian Code of practice for Corporate Governance" ("NUES") in its most recent revision (October 2021), which is available on www.nues.no. The Company conducts annual corporate governance reviews to ensure continued compliance. Considering the size and maturity of the Company, there may be deviations from the code. Arribatec will adhere to the principle "declare or explain" regarding any non-compliance with respect to the code. The Company's policies, instructions and internal processes are continuously developed.

2. Operations and corporate social responsibility

The Board of Directors prepares annual business plans that include the goals, key strategies and risk profile for the Company, which shall be reviewed on an annual basis. The Company has implemented ethical and corporate social responsibility guidelines in accordance with its basic corporate values, which describe how the Company shall integrate its social considerations in its business. The guidelines are published on Arribatec's website, www.arribatec.com. A Corporate Social Responsibility Report is found in this annual report.

3. Equity and Dividend

Equity: The Company strives to maintain a healthy relation between the Company's equity and other forms of financing, given the Company's strategy and risk profile. The Board of Directors takes immediate and appropriate action should the equity or liquidity situation of the Company prove to be below an acceptable level.

Dividend policy

Arribatec is growing fast, both organically and through M&A activities. Both these avenues for growth require liquidity and availability of sufficient funding as well as a healthy equity ratio. While the company is in an expansion phase, the Board is not planning for regular dividends to be paid to the shareholders. There has not been given, nor proposed to give, a mandate to the Board of Directors to approve a distribution of dividends.

Board authorizations

Authorisations to the Board of Directors to approve share capital increases shall be confined to defined purposes and should not be given for longer periods of time than until the next Ordinary General Meeting. If an authorization encompasses several purposes, each purpose should be treated as a separate issue at the General Meeting. This also applies to authorizations permitting the repurchase of shares. The ordinary General Meeting held on the 30 May 2022 gave the Board of Directors authorization to increase the Company's Share Capital by up to NOK 95 886 400. The authorizations are valid until the next ordinary general assembly, and no later than 30 August 2023.

4. Equal treatment of shareholders and transaction with related parties

Class of shares: The Company has one class of shares, without any form of voting restriction imposed. Each share represents one vote at the Company's General Meeting. The par value per share is NOK 2.80.

Pre-emption rights of existing shareholders

The Company's existing shareholders have pre-emption rights to subscribe for shares in the event of share capital increase, unless special circumstances necessitate a deviation from this principle. Any decision to deviate from the pre-emption rights of existing shareholders shall be justified and in accordance with the authorization given to the Board of Directors from the General Meeting. The justification shall be publicly disclosed in a stock exchange announcement issued in connection with the increase in share capital.

Transactions with related parties

The Company's board members, management and significant shareholders are considered related parties. Any transactions with related parties are carried out on an arm's length basis. If the value of such a transaction is significant, the Board of Directors is responsible for assigning an independent third party to perform a valuation. Alternatively, the transaction in question can be treated as an issue at the General Meeting, in accordance with the Norwegian Public Limited Liability Companies Act.

5. Shares and negotiability

The shares in the Company are freely transferable, and there are no constraints in the Articles of Association preventing or contradicting this.

6. General meetings

The General Meeting is the main governing body of the Company. The Board shall facilitate so that all shareholders are given the opportunity to participate in General Meetings, and that the General Meetings are an effective forum for the views of shareholders and the Board of Directors.

Notification: No later than 21 days prior to the Annual General Meeting ("AGM"), an invitation will be made available on the Company's website, www.arribatec.com. Supporting information on resolutions to be considered, as well as the recommendations of the Nomination Committee will be presented in due time before the AGM. The Board of Directors seeks to ensure that all shareholders are provided with sufficient information to form qualified views on the matters discussed at the General Meeting. The Company's Articles of Association provide that the Company does not have to send documents relating to matters to be considered by the General Meeting by mail to shareholders when these documents are made available on the Company's website. Any such documents shall, however, be sent free of charge upon request from individual shareholders. Further, the right to participate and vote at the Company's General Meeting can only be exercised for shares when the purchase of shares is listed in the shareholder register no later than five workdays prior to the General Meeting. Other than aforementioned, there are no provisions in the Articles of Association regarding General Meetings in the Company that deviates from the provisions of the Norwegian Public Limited Companies Act. The AGM will be held no later than 30 June each year. The AGM will be held in Oslo, unless otherwise is clearly specified.

Participation by shareholders in absentia: Shareholders that are unable to attend the General Meeting in person, are encouraged to vote by proxy. In connection with any General Meeting, the Company provides information on proxy voting, designates a person who will be available to vote on behalf of the shareholders in question and prepare a form for the appointment of a proxy.

Attendance, agenda and execution: Board members, the Nomination Committee and the auditor are encouraged to attend the General Meeting in person. The Company will make arrangements to ensure that an independent chairman for the General Meeting can be elected. The company will conduct General Meetings by way of web meetings if the situation requires it.

7. Nomination Committee

Requirements for the Company's Nomination Committee are outlined in the Articles of Association, §6. According to the Company's Articles of Association, the Company shall have a Nomination Committee consisting of 2-5 members by the further decision of the General Meeting. Pursuant to the guidelines for the Nomination Committee, the Nomination Committee shall, inter alia, assess the need for change in the Board of Directors, propose candidates for election to the Board of Directors, and propose remuneration to be paid to such members. The Nomination Committee is responsible for assessing the need for change in the Board of Directors, proposing, in consultation with relevant shareholders, candidates for election to the Board of Directors, and proposing the remuneration to be paid to such members.

8. The Board of Directors – composition and independence

According to the Articles of Association, the Board of Directors should consist of three to seven members, chosen by the General Meeting. The Chairman of the Board is elected by the General Meeting. The composition of the Board shall ensure that the Board can attend to the common interests of all shareholders and meet the Company's need for expertise, capacity, and diversity. It is of great importance to the Company that the board members have the relevant competencies to independently evaluate the cases presented to them by the executive management, as well as to monitor the daily operations of the Company.

The term of office for members of the Board of Directors shall not be longer than two years at the time. Members of the Board of Directors may be re-elected. The Company's Board of Directors shall normally not include members of the executive management team. The Company strives to apply NUES' criteria to evaluate whether a director can be considered independent. The Board should have a composition that enables it to attend to the common interests of all shareholders and operate independently of special interests. Any deviation from the independence principle will be properly explained by the Company. Any director experiencing a change in his or her ability to act independently is obligated to notify the Chairman of the Board. At least two of the shareholder-elected board members shall be independent of the Company's main shareholders.

The Board of Directors held eleven meetings in 2022.

9. The Board of Directors – work and instructions

The formal responsibilities of the Board of Directors are mandated by Norwegian law. The fundamental responsibility of the directors is to oversee day-to-day management and evaluate strategy, to exercise their business judgment acting in what they reasonably believe to be the best interests of the Company and its shareholders. The Board of Directors is also to oversee such matters as are required by statutory law, the Company's Articles of Association, policies, instructions and procedures as well as resolutions or the resolutions of the General Meeting. It is the duty of the Board of Directors to monitor management's performance to ensure that the Company operates in an effective and ethical manner, focused on creating value for the Company's shareholders. The Board of Directors also evaluates the Company's overall strategy and evaluates performance against the management's operating plan. The Board of Directors is responsible for supervising strategic, financial and execution risks, as well as exposures associated with the Company's business strategy, products- and services innovation and sales road map, policy matters, significant litigation and regulatory exposures, and other current matters that may present a material risk to the Company's financial performance, operations, infrastructure, plans, prospects or reputation, acquisitions, and divestitures. Furthermore, the Board of Directors shall control the ongoing activities of the Company in a satisfactory manner. Instructions for the Board of Directors: The Board of Directors shall issue instructions for its own work as well as for the executive personnel with emphasis on clear internal allocation of responsibilities and duties. In order to ensure a more independent consideration of matters of a material character in which

the Chairman of the Board is, or has been, personally involved, the Board's consideration of such matters shall be chaired by some other members of the Board.

Audit Committee: The audit committee's main responsibilities are to ensure the integrity of the Group's financial reporting, to supervise the Group's internal control and risk management system, to ensure the auditor's independence, to inform the Board of the results of the statutory audit, and to ensure that the annual accounts give a fair picture of the Group's financial results and financial condition in accordance with generally accepted accounting principles. The audit committee works as the Board's risk committee, reviews the procedures for risk management, and assesses the risks and financial controls related to the Group's business activities. The audit committee ensures that the company has a sufficient focus on ESG to contribute to sustainable development and appropriate risk management to minimize the negative impact of the operations. The audit committee also receives reports on the work of the external auditor and the results of the audits.

As of 31 December 2022, the audit committee consisted of the following members:

- Martin Nes (Chair)
- Henrik Lie-Nielsen
- Kristin Hellebust

The audit committee held five meetings in 2022.

Instructions for the CEO: Executive management and Board of Directors' responsibilities are clearly segregated. The CEO shall follow the guidelines and instructions issued by the Board of Directors. The CEO is responsible for the day-to-day management of the Company pursuant to section 6-14 of the Norwegian Public Limited Companies Act. The CEO represents the Company externally in matters that form part of day-to-day management. The day-to-day management does not cover matters of extraordinary nature or of major importance. However, the CEO is authorized to decide on matters of extraordinary nature or of major importance in cases where the decisions of the Board of Directors cannot be awaited without serious detriment to the Company. The Board of Directors shall be notified of the decision as soon as possible.

Financial reporting: The Board of Directors is responsible for ensuring the integrity of financial information. The Board evaluates the integrity of the Company's accounting and financial reporting systems, including the audit of the Company's annual financial statements by the independent auditor, and that there are appropriate systems of internal control in place. The main purpose of risk management and internal control is to provide reasonable assurance that the group will achieve:

- Compliance with legislation and regulations, as well as internal guidelines
- Quality and efficiency within internal operations
- Reliable internal and external reporting quarterly and annual financial reports are reviewed and approved at board meetings and form the basis for external financial reporting. Upon the presentation of year-end financial statements, the CEO and the CFO declare that the accounts have been prepared in accordance with generally accepted accounting principles, and that to the best

of their knowledge, all information is accurate, and no material information has been omitted. The Company uses an external accounting agency for all Group companies.

Disqualification: The CEO or a member of the board may not participate in the discussion on Board issues that are of special financial or personal interest to the individual in question.

10. Risk management and internal control

The Board of Directors performs an annual audit of the main risks and internal control routines of the Company. The audit shall encompass the issues that have been brought to the Board of Directors' attention throughout the year. The routines for internal control shall encompass the Company's adherence to its values, and its guidelines on ethics and corporate social responsibility.

11. Remuneration of the Board of Directors

The Ordinary General Meeting approves the remuneration paid to the Board of Directors. The Nomination Committee is responsible for issuing a proposal on the remuneration terms to the AGM.

12. Remuneration of executive management

In accordance with the Norwegian Public Limited Liability Companies Act, the Board of Directors establishes guidelines for the remuneration of the executive management team. These guidelines are presented to the General Meeting through a statement on remuneration for executive management. The statement is presented for an advisory vote, which is subject to the General Meeting's approval. The Company's general principle for management remuneration is to offer competitive terms, to attract and retain the competence it needs.

13. Information and communication

Regular information to the Company's shareholders and the market is provided through the annual report, quarterly reports, and open presentations. All reports and notices are issued and distributed according to the rules and regulations of the Oslo Stock Exchange. Insider information is treated in accordance with Norwegian law. Shareholder information, including the financial calendar, is available on www.arribatec.com. The Company's CEO and CFO is responsible for investor relations. The Company has established procedures for discussions with shareholders other than at Ordinary General Meetings. All information distributed to the Company's shareholders is published on the Company's website at the same time as it is sent to shareholders.

14. Take-overs

There are no defense mechanisms against take-over bids in the Company's Articles of Association or in any underlying governance document. In corporate takeovers or restructuring situations, the Board shall exercise due and proper care so that all shareholder values and interests are preserved. The Board of Directors will ensure that the shareholders are given enough information and time to form a view of the offer in a bid situation. The Board of Directors will handle take-over bids in accordance with Norwegian laws and regulations. Furthermore, the Board of Directors will seek to comply with the recommendations set out in the NUES, including arranging for a valuation from an independent expert and making a recommendation as to whether the shareholders should accept the bid. Other than the guidelines described above, the Board of Directors has not found it appropriate to establish any other written explicit principles for how it will act in the event of a take-over bid.

15. Auditor

The external auditor is elected by the General Meeting. The auditor is fully independent of the Company. BDO is the Company's auditor. Each year the auditor presents the Board of Directors with a plan for the implementation of the audit, and a written confirmation that the auditor satisfies established requirements pertaining to independence and objectivity. The auditor participates in the Audit Committee's meetings. The auditor provides the Audit Committee and the Board with its perspectives on the annual statement and informs them of any disagreements between the auditor and the executive management. The Board of Directors also has contact with the auditor when required outside the situations mentioned above. At least once a year, the auditor attends a meeting with the Board of Directors in which no representatives from the Company's executive management will be present. During 2022, the auditor attended 1 board meeting and 5 Audit Committee meetings. The auditor is present at the General Meeting, where the Board of Directors also informs about the compensation for the auditory work required by law and remuneration associated with other assignments. Information on the fees paid to the auditor in 2022, including a breakdown between statutory auditing and other assistance/service is presented in notes to the consolidated financial statements. In connection with the auditor's presentation to the Board of Directors of the annual work plan, the Board of Directors considers if the auditor to a satisfactory degree also carries out a control function.



APMs, terms and abbreviations .

NOK thousand	2022	2021
EBITDA	(34 107)	(6 800)
M&A cost	0	1 959
Restructuring cost	3 779	3 240
Bad debt in relation to discount. product	1 048	0
Sale of intangible asset (IP)	4 190	0
Adjusted EBITDA	(25 090)	(1 601)
Revenue	504 968	413 938
EBITDA	(34 107)	(6 800)
EBITDA margin	(6.8%)	(1.6%)
Adjusted EBITDA	(25 090)	(1 601)
Adjusted EBITDA margin	(5.0%)	(0.4%)

¹ Accrual for ECL Russia, reversed in September

APM cost is considered as one-time and not part of the ongoing business and are therefore adjusted to show an EBITDA mirroring the underlying business.

M&A cost are related to acquisition of subsidiaries, restructuring cost is related to the restructuring of BA Marine, bad debt in relation to discontinued product in BA Business Services and Sale of intangible asset is related to loss on sale of IP in BA Marine.

KPI/APM definition

KPI/APM	Definition
Gross profit	Operating revenue less materials, software and services
EBITDA	Earnings before Interest, Tax, Depreciation and Amortization
EBITDA margin	EBITDA as a percentage of Total income
Equity ratio	Equity as a percentage of total assets
Equity ratio	Equity as a percentage of total assets
Adjusted EBITDA	EBITDA, adjusted for calculated reverse take-over cost, restructuring cost, direct M&A cost and other one-time effects
Adjusted EBITDA margin	EBITDA margin, adjusted for calculated reverse take-over cost, restructuring cost, direct M&A cost and other one-time effects

Terms and abbreviations

APAC	Asia/Pacific
BA	Business Area
BizS	BA Business Services
BoD	Board of Directors
CGU	Cash Generating Unit
Cloud	BA Cloud
DKK	Danish Krone
EA-BPM	BA Enterprise Architecture & Business Process Management
EBIT	Operating profit, Earning before Interest and Tax
EBITDA	Earnings Before Interest, Tax, Depreciation and Amortization
ECL	Estimated Credit Losses
EPS	Earnings Per Share
EUR	Euro
FTE	Full Time Equivalent
Hspt	BA Hospitality

IFRS	International Financial Reporting Standards
Marine	BA Marine
M&A	Mergers and Acquisitions
NOK	Norwegian Krone
Opex	Operating expenses
RR	Recurring revenue, derived from sale of services and solutions through subscription models this reporting period
RTO	Reverse take over
SEK	Swedish Krone
Saas	Software as a service
Solaas	Solution as a service
USD	US dollar
VIU	Value in Use
WACC	Weighted Average Cost of Capital
WAEP	Weighted Average Exercise Price

Arribatec.

Arribatec is a global supplier of digital business solutions that help our customers achieve competitive advantage through innovative use of IT.

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